

DUPAGE

NOVEMBER 2025

REAL PRODUCERS[®]

Marty Dunne

GETTIN' IT DUNNE

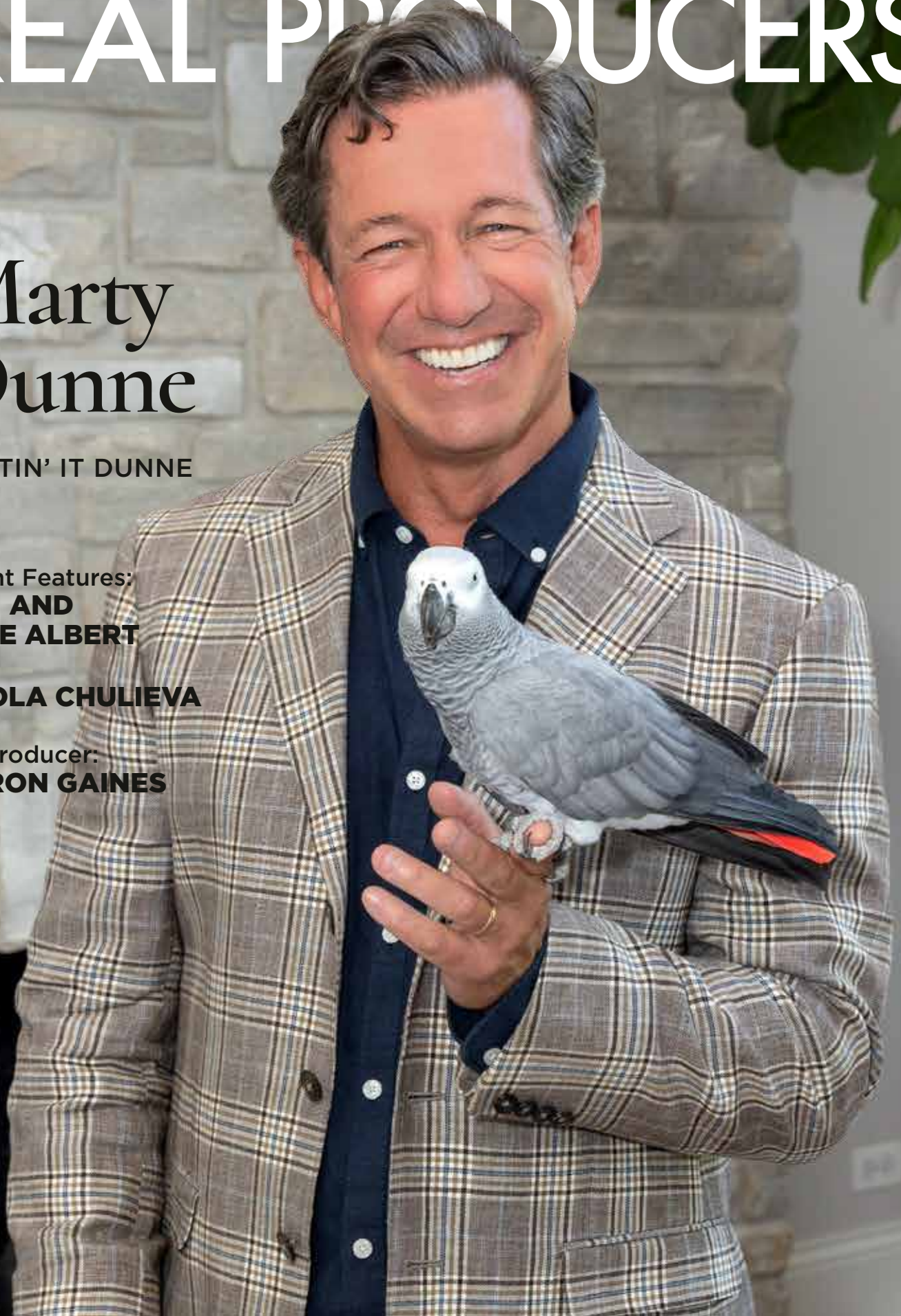
Agent Features:

**KEN AND
KATE ALBERT**

ZILOLA CHULIEVA

Re-Producer:

AARON GAINES





Give your clients room to grow

Our jumbo mortgage products offer competitive rates and our Home Lending Advisors offer personalized help every step of the way.

- A mortgage of up to \$9.5 million¹
- Purchase financing up to 85% of a home's value² (higher LTVs available in certain instances)
- Fixed and adjustable rates³

Contact me today — I'm here for your clients:



Alex Fterniatis, Senior Home Lending Advisor
Chase certified in Chase Private Client Lending
C: (630) 606-1191
alex.fterniatis@chase.com
homeloan.chase.com/alex.fterniatis
NMLS ID: 1377449



Scan to visit my
website



For real estate and lending professionals only and not for distribution to consumers. This document is not an advertisement for consumer credit as defined in 12 CFR 1026.2(a).

¹ Non-Agency loans available up to \$9.5 million. Additional restrictions may apply. Please contact a Chase Home Lending Advisor for details.

² Loans up to 85% of a home's value are available on a purchase or refinance with no cash back, subject to property type, a required minimum credit score and a minimum amount of monthly reserves (i.e., you must set aside enough money in reserve to make a specified number of monthly mortgage payments [principal, interest, taxes, insurance and assessments] after the loan closes). Product restrictions apply.

Financing available up to 89.99% of a primary home's value on a purchase or Chase-to-Chase no cash out refinance subject to enhanced eligibility requirements. Geographic restrictions apply.

³ For the Adjustable-Rate Mortgage (ARM) product, interest is fixed for a set period of time, and adjusts periodically thereafter. At the end of the fixed-rate period, the interest and payments may increase according to future index rates. The APR may increase after the loan closes.

All home lending products are subject to credit and property approval. Rates, program terms and conditions are subject to change without notice. Not all products are available in all states or for all amounts. Other restrictions and limitations apply.

We Are Thankful for Your Partnership



ZAMORA LAW OFFICE P.C.
312-788-7819
WWW.ZAMORALAWPC.COM
OFFICE@ZAMORALAWPC.COM

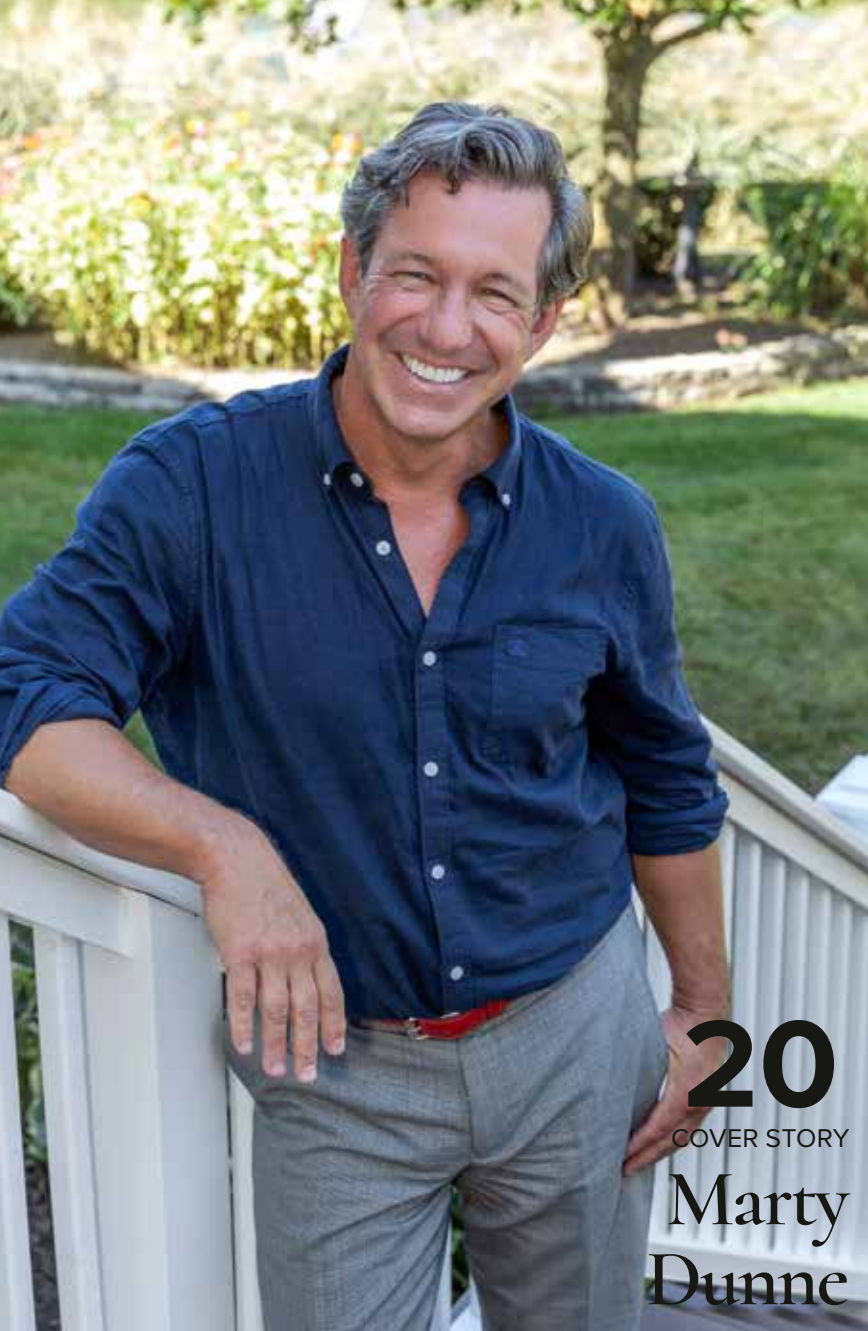


REAL ESTATE TRANSACTIONS
LITIGATING • CRIMINAL AND CIVIL CASES

Joseph A. Padula-Zamora
Attorney at Law



17 W. 775 Butterfield Rd., Unit 124
Oak Brook Terrace, IL 60181



20
COVER STORY
Marty
Dunne

PROFILES



12 Zilola Chulieva



28 Ken and Kate Albert

Contents



24 Aaron Gaines



IN THIS ISSUE

- 5 Meet The Team
- 6 Preferred Partners
- 9 Publisher's Note
- 12 Agent Feature: Zilola Chulieva
- 16 Making a Difference:
An Inheritance of Hope
- 20 Cover Story: Marty Dunne
- 24 RE-Producers: Aaron Gaines
- 28 Agent Feature: Ken and Kate Albert
- 34 Top 150 Standings

Meet The Team



Andy Burton
Publisher



Emily Burton
Director of Partner Success
and Editorial Content



Melissa Lopez
Operations and Content
Specialist



Antonio Delao
Account Executive of
Relationships



Christine Thom
Managing Editor



Alysha Garner
Ad Strategist



Katherin Frankovic
Photographer



Cris Cunningham
Photographer



Travis Heberling
Videographer



Lauren Young
Writer



Blair Piell
Events Coordinator



DISCLAIMER: Any articles included in this publication and/or opinions expressed therein do not necessarily reflect the views of The N2 Company d/b/a Real Producers but remain solely those of the author(s). The paid advertisements contained within the Real Producers magazine are not endorsed or recommended by The N2 Company or the publisher. Therefore, neither The N2 Company nor the publisher may be held liable or responsible for business practices of these companies.

PARTNER WITH A
MORTGAGE EXPERT

DAN GJELDUM
SVP of Mortgage Lending

Rate

O: 773.435.0654
C: 312.543.9692
DAN@RATE.COM
WWW.RATE.COM/DAN

OVER \$1 BILLION CLOSED SINCE 2019!

Operating as Guaranteed Rate, Inc. in New York.
Equal Housing Lender Dan Gjeldum NMLS #640529. Applicant subject to credit and underwriting approval. Restrictions apply. Guaranteed Rate, Inc. d/b/a Rate, NMLS #2611. For licensing information visit nmlsconsumeraccess.org.

Preferred Partners

This section has been created to give you easier access when searching for a trusted real estate affiliate. Take a minute to familiarize yourself with the businesses sponsoring your magazine. These local businesses are proud to partner with you and make this magazine possible. Please support these businesses and thank them for supporting the REALTOR® community!

ATTORNEY

The Kelly Law Firm, P.C.
(630) 660-4963
Kelly-LawFirm.com

ATTORNEYS

Anselmo & Wojcicki LP
(630) 359-8560
www.anselmollp.com/

Donna Craft Cain P.C.
(630) 941-8650
DonnaCraftCain.com

Fry Law Group LLC
(630) 563-5383
FryLawGroup.com

Jill Daniels LLC
(630) 269-9203
JillDanielsLaw.com

**Law Office of
James F. White, P.C.**
(630) 466-1600
JWhite-Law.com

Niko Law LLC
(708) 966-9388
Niko-Law.com

Ranjha Law Group
(630) 277-9368
RanjhaLaw.com

**The Law Office of
Damon M. Fisch P.C.**
(630) 857-9511
Fisch.Law

Zamora Law Office P.C.
(312) 788-7819
ZamoraLawPC.com

CUSTOM COUNTERS & STONE WORK

Select Surfaces
(847) 260-5940
SelectSurfaces.net

FLOORING

Great Western Flooring
(630) 357-3331
GreatWestern
Flooring.com

FRAMING

If These Walls Could Talk
(331) 212-5962
WallsTalkFraming.com

HEATING & COOLING

ComforTemp
(630) 537-8367
MyComforTemp.com

HOME INSPECTION

**Spot On Home
Inspection**
(630) 542-0273
spotonhomeinspect.com

The BrickKicker
(630) 420-9900
BrickKicker.com/
Chicagoland

**White Glove Building
Inspections**
(630) 428-4555
WhiteGlove
Inspections.com

HOME WARRANTY

**Achosa Home Warranty
Kim Bisaillon**
(847) 975-6706
AchosaHW.com

**HWA Home Warranty
of America**
(888) 492-7359
HWAHomeWarranty.com

INSURANCE

**Champion Insurance
Agency**
(630) 332-2555
Allstate.com/
ChampionAgency

Next Level Insurance Agency

Anthony Campanella
(630) 347-9855
NextLevelinsAgency.com

JUNK REMOVAL

**& HAULING
JDog Junk Removal
& Hauling**
(630) 537-0610
JDogElmhurst.com

LIGHTING & HOME FURNISHINGS

Hortons Home Lighting
(708) 352-2110
HortonsHome.com

MOLD REMEDIATION

Green Home Solutions
(630) 847-0013
www.greenhome
solutions.com/chicago-il/

MORTGAGE / LENDER

A & N Mortgage Services
(773) 305-7037
ANmtg.com

Chase Home Loans
(630) 479-3296
Chase.com

**CrossCountry
Mortgage Chris Hoss**
(630) 884-0030
crosscountrymortgage.
com/st-charles-il-3007/
chris-hoss/

**Guaranteed Rate
Dan Gjeldum**
(773) 435-0654
Rate.com/Dan

**Guaranteed Rate
Dan Rock**
(630) 364-7509
rate.com/drock

**Key Mortgage
Alanna Nicolosi**
(847) 343-0563
mykeymortgage.com/
alanna-nicolosi

**Neighborhood Loans
Archie Vetter**
(708) 261-5583
AVetterLender.com

Neighborhood Loans

Jeffery LaRocco
(630) 701-0179
NeighborhoodLoans.
com/Jeff-LaRocco

**Preferred Rate
Sergio Giangrande**
(847) 489-7742
preferredrate.
com/loan-officer/
sergio-giangrande/

**Preferred Rate
Desmond Lawe**
(708) 522-7713
https://preferredrate.
com/loan-officer/
desmond-lawe

**Union Home Mortgage
Bill Pendley**
(630) 330-5626
uhm.com/loan-officers/
bill-pendley/

MOVING & STORAGE

**Berger Moving
& Storage
Colleen Tubacki**
(630) 888-5278
bergerallied.com

**Boerman Moving
& Storage**
(630) 972-1000
boerman.com

MOVING / STORAGE

**Advanced Moving
& Storage inc**
(630) 790-2500
Advancedmoving.com

PAINTER

**McMaster Painting
& Decorating, Inc.**
(773) 268-2050
McMasterPainting.com

PEST SOLUTIONS

Rose Pest Solutions
1-800-GOT-PESTS?
RosePestControl.com

PHOTOGRAPHY

Portraits of Home
(708) 212-4206
POHphotography.com

POWER WASHING

Rolling Suds
(630) 230-6885
RollingSudsPower
Washing.com/
Naperville-Elmhurst

RADON MITIGATION

**DuPage Radon
Contractors**
(630) 836-1918
DuPageRadon.com

REAL ESTATE VIDEO & PHOTOGRAPHY

KDE Photography Inc.
(630) 244-9959
KDEphotography.com

RESTAURANT

Modern Plate
(630) 361-6304
ModernPlateElmhurst.com

STAGING

**Chicagoland
Home Staging**
(815) 577-2233
ChicagolandHome
Staging.com

TITLE INSURANCE

**Chicago Title
Insurance Company**
(224) 242-6848
ctic.com

Landtrust Title Services
(708) 710-5580
MyLandtrust.com

VIDEOGRAPHER

**Visual FilmWorks
Travis Heberling**
(872) 356-8135
VisualFilmWorks.com

YOUR TRUSTED SOURCE FOR INSPECTIONS

NO SURPRISES. NO DELAYS. JUST SPOT ON INSPECTIONS.



Scan to
Book Online!



Residential Inspections • Commercial Inspections • Radon Testing
Sewer Scope Inspections • Termite Inspections • Mold & Air Sampling
New Construction • Condo Inspections • Multi-Unit Inspections

Local Knowledge • Fast Scheduling • Detailed, same-day reports

Your next deal deserves a Spot On inspection.

Call/Text: 630-542-0273 • SpotOnHomeInspect.com

Ask us about our 200% Guarantee & Free 90 Day Warranty



Residential Real Estate,
Tax Appeals, Estate Planning
and Probate



Jill Beda Daniels
Attorney and Mediator

www.JillDanielsLaw.com
Jill@JillDanielsLaw.com
29 S. Brainard Ave.
La Grange, Illinois 60525
T 630.270.3393

McMaster
Painting & Decorating
“Where Vision Becomes Reality”



*The Right Color Makes
All The Difference*

SERVING CHICAGO & SUBURBS



Kevin McVicker, Owner
\$ GET A QUOTE 773-268-2050
info@mcmasterpainting.com
www.mcmasterpainting.com



30 Years. Thousands of Closings. One Trusted Partner.

**2024
FIVE STAR
MORTGAGE PROFESSIONAL**

Dan Rock
NMLS: 194424
13-Year Winner

Agents know that experience matters. Work with Dan Rock — a Five Star Mortgage Professional for 13 consecutive years and a closer you can count on.

**Partner with
experience. Partner
with Dan Rock today!**

Dan Rock
Branch Manager/SVP of Mortgage Lending
(630) 688-5592
rate.com/drock
drock@rate.com

Rate

THE
**Dan Rock
TEAM**



NMLS: 194424

Operating as Guaranteed Rate, Inc. in New York.

Applicant subject to credit and underwriting approval. Restrictions apply. Guaranteed Rate, Inc. dba Rate; NMLS #2611; For licensing information visit nmlsconsumeraccess.org.



PUBLISHER'S NOTE

I've been thinking a lot lately about what it really means to "show up" in this business. Some days, it's easy. The conversations flow, deals get done, and momentum builds. Other days, it feels like you're pushing a boulder uphill. Sound familiar?

That's one of the reasons I've always connected so deeply with REALTORS® and our partners. At the heart of it, we're all in the same business of relationships. Whether you're working with buyers and sellers or we're connecting with top producers and partners, the process looks a lot alike:

- Start with a genuine introduction
- Build trust over time

- Stay consistent and visible
- Deliver value when it counts

It's never perfect, but the people who commit to the process day in and day out are the ones who see results. That's what I love most about this community — the resilience, the passion, and the willingness to keep showing up no matter how steep the climb feels.

It was great to get the *DuPage Real Producers* community together last month at The Backyard for our fall event. Photos will be in the December issue and stay tuned for details of our winter 2026 event!

Until then — keep showing up, because it matters more than you think.



Andy Burton
Publisher
andy.burton@n2co.com



@DupageRealProducers



facebook.com/DupageRealProducers

Experienced Chicagoland Attorneys

- * Real Estate Transactions
- * Real Estate Litigation
- * HOA Disputes
- * Evictions
- * Mechanics Lien Litigation
- * Eminent Domain Litigation



FISCH . LAW
THE LAW OFFICE OF DAMON M. FISCH, P.C.

WE ARE HERE TO HELP
www.fisch.law • 630-857-9511



Pest-Free Peace of Mind

Your clients are making one of the biggest investments of their lives. We help protect it. Whether it's termites threatening a foundation, mosquitoes ruining outdoor spaces, or unexpected pest issues surfacing before closing, we provide proven, family-safe solutions.



- **Termite Protection** – Chemical-free, preventive solutions for Chicagoland homes.
- **Mosquito Control** – Safe for families, pets, and pollinators like butterflies.
- **Investor & Property Management Expertise** – Trusted by real estate professionals.
- **165+ Years of Integrity & Excellence** – We're still family-owned, unlike the competition.

We are a local resource for your team and clients. **Book a free Lunch & Learn!** We'll equip you with essential pest knowledge to protect deals and add value to your service.





800-GOT-PESTS?
RosePestControl.com



CLOSE FASTER WITH OUR FAST-TRACK BRIDGE LOAN



UNIONHOME MORTGAGE

CALL TO LEARN MORE TODAY!



Union Home Mortgage Corp. | NMLS 2229
nmlsconsumeraccess.org
8241 Dow Circle West, Strongsville, Ohio 44136
AZ license number: 0930335

Bill Pendley
Branch Manager | NMLS# 211969
AZ NMLS# 0930335
630-330-5626 | BPendley@uhm.com



When you need Custom Framing... See us first to make it last.

HUNDREDS of MATS
THOUSANDS of FRAMES

100% Archival Quality

Friendly, knowledgeable,
helpful and experienced Framers

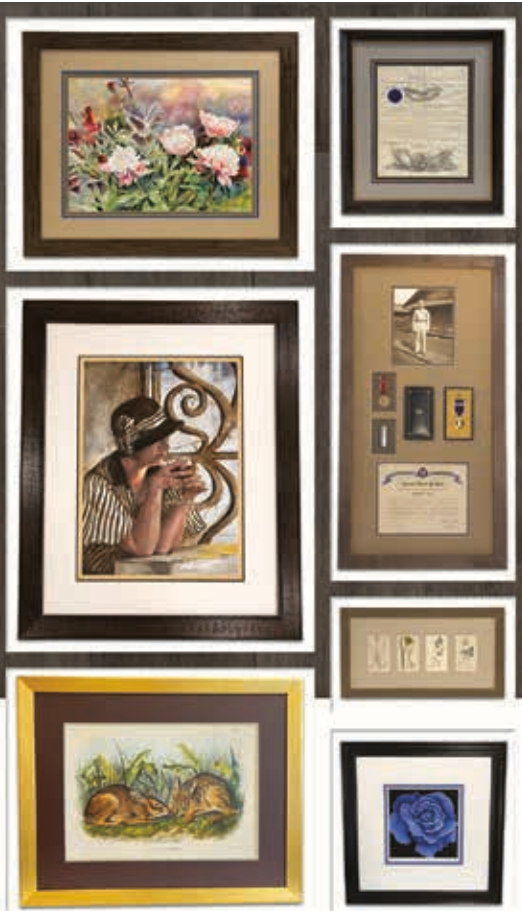
Artwork, Photos, Memorabilia & More...



32 S. Stolp Ave. Aurora, IL 60506
331.212.5962 wallstalk@itwct.com

www.wallstalkframing.com







Sponsored by
LANDTRUST
TITLE SERVICES

"The #1 Real Estate Podcast in Chicago!"

Stay Ahead in Real Estate!

- Economic Updates
- Market Stats
- Investor Highlights
- Breaking News

PeopleNotTitles.com



HOSTED BY
Steve Kaempf & Matt Lombardi





WE'VE GOT YOU COVERED.

COVERAGE THAT GIVES YOUR CLIENT
REAL-LIFE ASSURANCE

hwahomewarranty.com • 888.492.7359



Over 25 Years combined experience!



Tia Puderstadt
Account Executive
Multi-Million Dollar Producer
847-271-7968
Tia.D@hwahomewarranty.com



Liane Luckett
Account executive
Multi-Million Dollar Producer
708-205-5193
lluckett@HWAhomewarranty.com



BRAVERY AND BELIEF ZILOLA CHULIEVA

BY LAUREN
YOUNG
PHOTOS BY CRIS
CUNNINGHAM
PHOTOGRAPHY

“Be brave, even when the path is uncertain,” says high-performing REALTOR® Zilola Chulieva of Keller Williams North Shore West. “The risks you take today will open doors you can’t even imagine yet.”

For Zilola, this isn’t just advice she’d give to her younger self; it’s a philosophy that’s guided every step of her extraordinary journey. Born and raised overseas, Zilola’s family taught her the values of hard work, honesty, and perseverance from a young age.

“I’ve always looked up to my mother,” Zilola says. “She was a strong woman who taught me to lead with grace and determination, no matter the challenges.”

That foundation became Zilola’s compass as she navigated life’s changes, eventually bringing her to the United States. With two master’s degrees and a career as a professor behind her, she arrived in the US with a wealth of knowledge but faced the daunting task of rebuilding her professional identity in a new country. She leaned into education, learning the culture, refining her language skills, and discovering a new path forward.

“Moving to the US and starting over in a new environment made me reflect deeply on my skills and passions,” she says. “I’ve always loved helping people.”

Reflecting on her skills and strengths, and her personal experiences with buying and selling homes, sparked a revelation: real estate could be her next chapter.

“I became a REALTOR® because I wanted to guide people and help them feel confident and informed,” Zilola says. “Their trust in me is something I never take for granted.”

With that mission in mind, Zilola launched her real estate career four years ago. She started small, helping friends and family navigate their housing needs. Like for many entrepreneurs and REALTORS®, success wasn’t instantaneous.

“As an immigrant, I had to adapt to a new culture and build a network from scratch,” shares Zilola. “It wasn’t easy, but I believed in myself. I studied hard, worked harder, and stayed consistent.”



Her previous career as a professor gave her an edge in client communication. She knew how to listen, how to educate, and how to break down complex ideas into digestible pieces. That skill set helped her to stand out, especially with first-time buyers and clients from diverse backgrounds. Also fluent in English, Uzbek, Russian, and Farsi, Zilola has carved out a unique niche in the market.

“Speaking four languages helps me connect with clients and make them feel truly supported,” Zilola says. “Seeing my clients’ joy at the closing table, especially when I know how much work went into getting there, is very rewarding. I love being their guide, advocate, and even sometimes supporting them in a therapist-like way during the process.”

Beyond real estate, Zilola is deeply connected to her community. She supports organizations that help women and immigrant families, and her passion for education spills into her personal life as well. She’s constantly listening to real estate podcasts, reading, and expanding her knowledge to bring more value to those she serves.

“I plan to continue building and growing in the real estate business,” she says. “I also want to



“
**As an immigrant, I
had to adapt to a new
culture and build a
network from scratch...
It wasn’t easy, but I
believed in myself.”**

expand my influence in people’s lives by providing more professional services to help them reach their goals.”

Her life at home is just as important to her. Zilola and her husband, Jahongir Ergashev, prioritize their time together and time with their family. Whether they’re exploring the outdoors or trying new dishes together, those moments keep her grounded and motivated. When she’s not working, you can find Zilola in the kitchen—her favorite place to relax—or strolling through Chicago’s neighborhoods, discovering small cafés and ethnic markets.

“The diversity, energy, and beauty of Chicago inspires me constantly,” she says.

With a growing business, a multicultural approach, and a heart for service, Zilola has already achieved what many only dream of. She has already been ranked multiple times among the top 2 percent in individual transactions, as well as among the top 3 percent in individual volume by the Mainstreet Organization of REALTORS®.¹

“To me, success is doing what I love every day, being respected for my integrity, and making a positive impact in the lives of others,” she says. “It’s not just about money; it’s about meaning.”

“To succeed in this business you have to focus on building relationships, not just closing deals,” Zilola adds. “And always keep learning [because] this industry changes fast. The more you grow, the more value you bring.”

1 “2024 Production Awards,” Mainstreet Organization of REALTORS®, accessed April 24, 2025, <https://www.succeedwithmore.com/member-center/awards/productionawards/>.



THE HOSS TEAM
CROSSCOUNTRY MORTGAGE™

HOMEOWNERSHIP:
A Gift to Be Grateful For.
Let’s work together to give your clients more reasons to celebrate.

Let’s keep your buyers moving forward.

I make myself available when others don’t. Fast pre-approvals, smart solutions, and consistent communication that keeps your deals on track.

Realtors deserve a lending partner they can count on. **Let’s win together.**



Chris Hoss
Originating Branch Manager
Mortgage Loan Officer
(630) 884-0030
Chris.Hoss@ccm.com
myccloan.com
NMLS #933997



CHRIS HOSS

**Work with the best.
WIN with the best.**

MORTGAGE EXECUTIVE
TOP 1%
MORTGAGE ORIGINATORS
In America 2024

Equal Housing Opportunity. NMLS3029 NMLS933997



Equal Housing Opportunity. All loans subject to underwriting approval. Certain restrictions apply. Call for details. All borrowers must meet minimum credit score, loan-to-value, debt-to-income, and other requirements to qualify for any mortgage program. CrossCountry Mortgage, LLC NMLS3029 (www.nmlsconsumeraccess.org). See <https://crosscountrymortgage.com/licensing-and-disclosures/state-disclosures/> for a complete list of state licenses. 1057386 24P_86b046jr4

AN INHERITANCE OF HOPE:

HOW ONE ORGANIZATION IS TURNING LOSS INTO LEGACY

SUBMITTED PHOTOS

When a young parent has a terminal diagnosis, the whole family suffers, experiencing grief that often arrives long before final farewells. Yet even in those dark moments, Inheritance of Hope is making a difference by helping families find joy in terminal illness.

A Legacy Born From Love

The story of Inheritance of Hope began in 2003, when Kristen Milligan—a young mom of three in her early thirties—was diagnosed with a rare, aggressive cancer. Kristen and her husband Deric looked for resources for their entire family as they all navigated her illness, but surprisingly found none, so they decided to create resources for their family and share them with others. In 2007, they launched Inheritance of Hope with the mission to inspire hope in young families facing the loss of a parent.

Kristen passed away in 2012, but her legacy continues to impact families as they find community, resources, and hope through Inheritance of Hope’s programs.

Mission, Vision, and Heartbeat

At its core, Inheritance of Hope exists to inspire hope in young families facing the loss of a parent. Its bold vision is captured in the rallying cry of 7 Million Favorites — the ambition that every member of the family that makes up the 7 million people facing the loss of a parent might feel loved, equipped, and cared for, even amidst their greatest trials.

Programs That Bring Hope to Life

What does “making a difference” look like in practice, and how can families right in your city find hope? Inheritance of Hope



offers several meaningful programs, each intentionally designed to meet families where they are:

- Legacy Retreats®: These destination experiences bring families together for memory-making, fun, and tools to navigate the emotional and relational challenges of terminal illness.
- Hope Hubs™: Monthly in-person gatherings in local communities, where families both living with illness and in life after loss can connect, share, and be known.
- Hope@Home™ Groups: Online, age- and life-stage-specific groups that meet weekly, offering ongoing encouragement and relational care regardless of geography.
- Legacy Video™: A deeply personal video that helps anyone share values, stories, and hope with their loved ones, crafted with a dedicated coach.

Through these onsite, online, and ongoing offerings, Inheritance of Hope ensures that families don’t have to walk alone.

Real Impact, Real Lives

Thanks to generous donors, Inheritance of Hope services are completely free, with 83.9% of donations going directly to programs for families facing terminal illness.



In 2021, Inheritance of Hope delivered four times more services than in any prior year, and a record number of past participants paid it forward, becoming volunteers themselves.

In the words of families:

“It was the first time I actually felt like I didn’t have to handle my illness alone.



The rate at which young parents are being diagnosed with late-stage cancers and ALS is growing, and no family should have to face terminal illness alone. You can make a direct impact in a few ways:

- Refer families
- Join a serve team
- Give a one-time or monthly gift

Hope is available to families in Chicago through any of our current programs and resources. Coming in 2026, Hope Hub™ Chicago will offer families the ability to find community, care, and connection right where they live! You can be a part of the movement and inspire hope today by supporting, serving, and sharing the mission alongside us.



For more information or to get involved, visit InheritanceOfHope.org or reach out to Renee@InheritanceOfHope.org



Everyone welcomed us with open arms, and I saw a true smile on my children’s faces for the first time in quite a while. It is a true blessing for anyone struggling with a terminal diagnosis.” - Family Member Served

Why It Matters

Every day, 562 children (in the US alone) lose a parent to terminal illness. Without resources and connection, these families often face isolation, fear, and hopelessness. Inheritance of Hope steps in, helping families lean into their pain, gain community with people who “get it,” and find joy even in their hardest moments.



Partnared with American Pacific Mortgage



Where Options Meet Expertise

“It was a great experience working with Desmond! He made the process so easy.”

- Leslie C.



DESMOND LAWE

Mortgage Loan Originator
NMLS# 915359
Preferred Rate NMLS# 2572233
Branch NMLS# 1962205
Licensed States: IL
(708) 522-7713
Desmond.Lawe@PreferredRate.com
1801 Meyers Rd Ste 500
Oakbrook Terrace, IL 60181

8 REASONS

WHY AGENTS CHOOSE JEFF LAROCCO

IN-HOUSE
MARKETING
DEPARTMENT

THOUSANDS OF
5★ REVIEWS

ALTERNATIVE
MORTGAGE
PROGRAMS

OUR LOANS CLOSE
17 DAYS
FASTER
THAN THE NATIONAL AVG.

IN-HOUSE
OPERATIONS

14% HIGHER THAN
THE NATIONAL AVG.
MEANING THERE'S A HIGHER CHANCE
OF A SEAMLESS CLOSING

**FANNIE MAE
&
FREDDIE MAC
DIRECT
SERVICER**

**FAST LANE
APPROVAL**
+ **LOCK AND
SHOP**



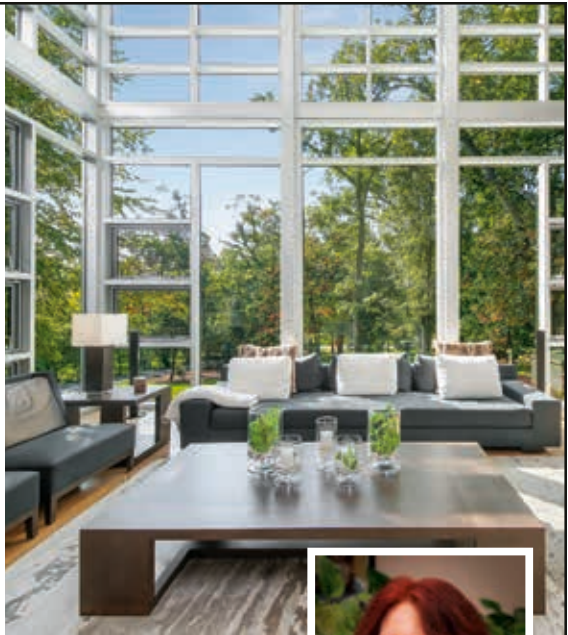
JEFF LAROCCO
Loan Officer
630.701.0179
neighborhoodloans.com/jeff-larocco
NMLS# 1967485



Jeff LaRocco
MORTGAGE LOAN ORIGINATOR
neighborhoodloans
Your Neighborhood Lender



Neighborhood Loans, 1300 Butterfield Rd., Suite 500, Downers Grove, IL 60515, 1-800-207-8995. Neighborhood Loans is an Illinois, Wisconsin, and California Residential Mortgage Lender. Neighborhood Loans is an approved FHA Lender. Not an agency of the federal government. All loans are subject to credit approval. Programs, rates, terms, and conditions are subject to change without notice. Other restrictions apply. Licensed by the California Department of Financial Protection and Innovation under the California Residential Mortgage Lending Act, License #41200-1-15977.



Portraits of home

real estate photography



Cris Cunningham

www.pohphotography.com | 708-212-4206 |   cris_portraitsofhome_chicago

Happy Thanksgiving

From the experts in customer satisfaction!





It's Hard To Stop A Trane.





(630) 425-6943
MyComforTemp.com

DuPage Radon Contractors

Don't Let Radon Kill *(the deal)*

Elite service designed for real estate

- Quicker Delivery
- Less Delays
- Top Rated
- Less Phone Tag
- 15,000 Installed
- Less Surprises



630-836-1918

FLIPPING THROUGH THESE PAGES SAVES LIVES.

With the help of our sponsors, this magazine supports organizations fighting human trafficking worldwide.

REAL PRODUCERS PROUDLY SUPPORTS THESE IMPACT MAKERS

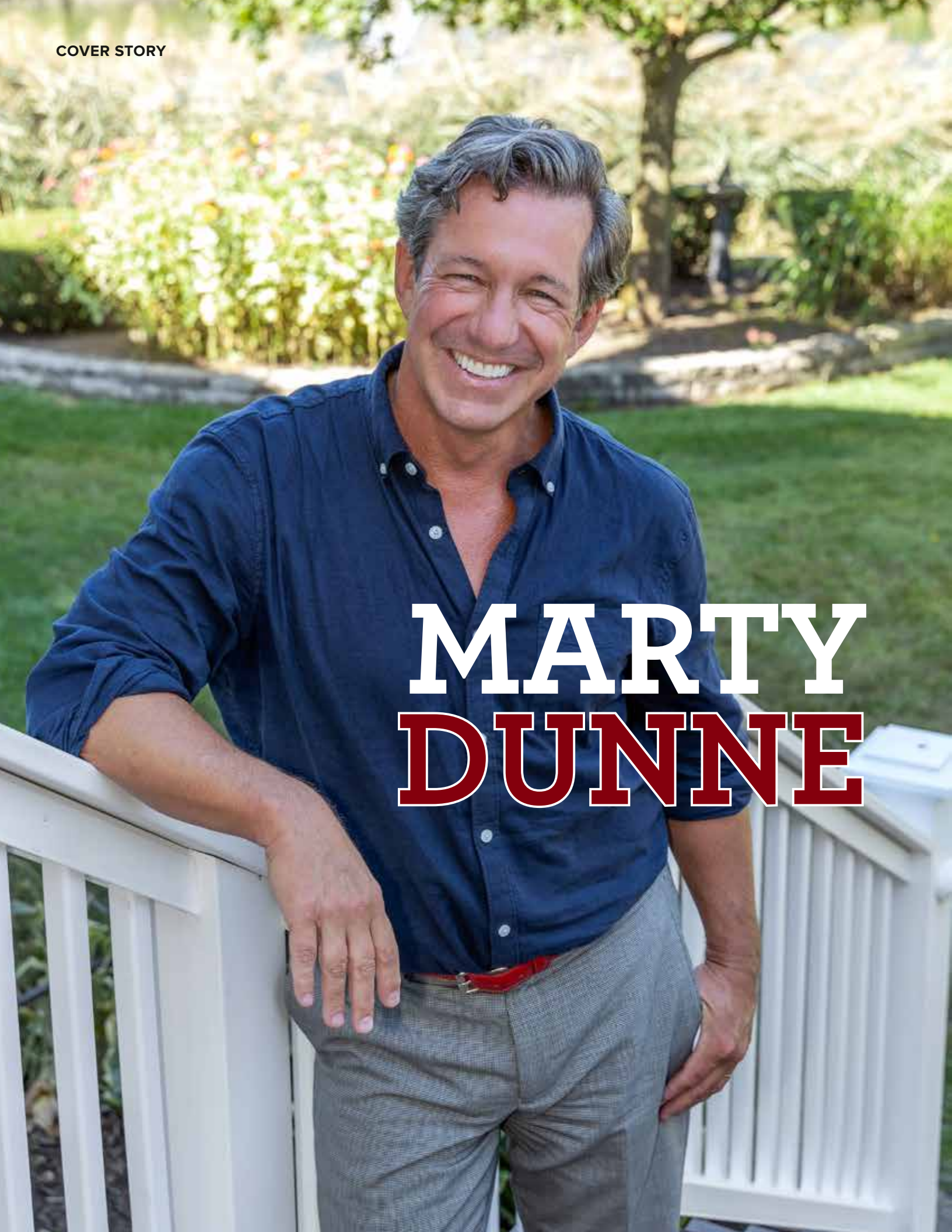




n2gives.com

18 • November 2025

DuPage Real Producers • 19



MARTY DUNNE

GETTIN’ IT DUNNE

BY LAUREN YOUNG
PHOTOS BY KDE PHOTOGRAPHY

“I have had a wonderful life, and I feel like I didn’t have to overcome anything to be where I am,” says Marty Dunne, REALTOR® with Berkshire Hathaway HomeServices Chicago. “I’ve been honored and blessed.”

Marty’s wonderful life started in La Grange—he was one of seven children in a big, bustling, busy household where community and family were the cornerstones of life. He attended Lyons Township High School before going on to Indiana University, where he immersed himself in music, art, and, as he jokes, “beer drinking.” After graduation, he returned to La Grange to raise a family with his wife, Marcy, who is also from La Grange.

“I am the sixth of seven kids in a big Irish family,” Marty says. “I was born around the same time as my wife, and we were neighbors. We bought my parents’ house and raised our four children in my old family home.”

Marty built a remarkable, decades-long career in the corporate world. He led sales and marketing for West Corporation, a Fortune 2000 company, with more than 550 employees under

his leadership. In 2018, the company was sold to a private equity firm for \$5B—a milestone that capped his tenure. Despite his success, Marty knew he didn’t want to dive back into another corporate role, especially as he was approaching his late 50s. In 2020, he decided to obtain his real estate license and embrace an entirely new chapter.

“I was reluctant to pursue another corporate job so late in my career,” he explains, then adds, “In real estate, I feel like I’ve found my true calling.”

Real estate offered something the corporate world never could: the chance to make stronger connections within his area. Marty had always been interested in homes, neighborhoods, and making connections, so the transition felt natural. He discovered that the skills he’d honed in sales leadership, negotiation, and client retention translated seamlessly into real estate.

“I became a REALTOR® for the opportunity to work closely with the members of my community,” Marty says. “I love that each year I’ve been helping almost forty people with buying or selling. Each one feels special and meaningful because they live in the area I love so much.”

Starting in real estate in 2020 came with specific challenges. As the world was grappling with a pandemic, the market was full of uncertainty. Marty leaned on his decades of experience, resilience, creativity, and leadership to navigate his new career. He adopted



“I became a REALTOR® for the opportunity to work closely with the members of my community!”

the tagline “Marty Gett’r Dunne” to coincide with his “roll-up-my-sleeves” approach and quickly found himself one among the top-producing agents.

Recently, Marty has begun expanding his business by bringing on new talent.

“I am trying to start a team and just hired my first teammate, Brandon Cestone,” says Marty. “Brandon is a super smart, nice person who is pivoting his career from professional modeling and is looking to make a big splash in residential real estate.”

While Marty has thrived professionally, he is proudest of his family and their accomplishments. He and Marcy have raised four children—Everett, Josie, Maisy, and Beecher—who have



all carved out real success in creative pursuits. Everett is a painter who also teaches his art; Josie is a singer-songwriter who has been featured on the radio; Maisy is a professional dancer who often performs with top recording artists; and Beecher is a business leader in Chicago.

“All my children are extraordinary artists,” says Marty. “I’m extremely proud of each one of them for finding their own path.”

But being connected to the arts is something everyone in the family has in common. “Marcy draws, and I’m an oil painter,” Marty says, then adds, “Whenever I don’t feel motivated, I paint until my energy changes.”

While Marty also has a passion for working out, his deep passion for animals is lifelong: over the years, he’s cared for nearly 200 birds, a tortoise, and some other exotic pets. His home today includes Kiku, a parrot with plenty of personality.

Unsurprisingly, philanthropy is a defining part of Marty’s business. For every house he sells, he donates \$500 to charity. At forty homes and counting, he’s already donated \$20,000. He has set his sights on growing that donation number as his business scales.

“My goal is to sell sixty homes by end-of-year 2025 and donate \$30,000,” Marty says.

In 2025 and beyond, Marty’s focus is on continuing to grow his real estate business, expand his team, reach more clients, and build a lasting name in the market, all while remaining centered, balancing his time, supporting his family, and giving back to his community.

“Getting to do this job with less angst: that’s success to me,” Marty says. “It’s hard to keep all the plates spinning, but I’ll keep doing it and hope to make a big, long-term name in this industry.”



LET ME HELP YOUR CLIENTS FALL IN LOVE WITH THE PERFECT HOME THIS SEASON

Are you looking for a reliable lending partner? With over 25 years of experience as a mortgage loan originator, I’m committed to providing you and your clients with **accurate, timely, and honest mortgage advice.**

You can count on me to be a valuable addition to your successful team ~ delivering exceptional service, highly satisfied clients, and loans that close on time, every time.

CONTACT ME TODAY, I’m always available!



ALANNA NICOLOSI
Sr Mortgage Consultant

847-343-0563

Alanna@MyKeyMortgage.com

MyKeyMortgage.com/Alanna-Nicolosi

Alanna Nicolosi, NMLS #622314, Key Mortgage Services, Inc | NMLS #155748 | Equal Housing Lender | For licensing information, go to www.nmlsconsumeraccess.org | 425 N. Martingale Rd., Suite 1710, Schaumburg, IL 60173 | 847.296.5757

KEY MORTGAGE



CHICAGO TITLE®

LET’S BUILD TOGETHER
Unlock Your Listing Potential With Us



Molly Manzella
AVP EXECUTIVE
ACCOUNT MANAGER
630.464.4779
Molly.Manzella@CTT.com



Ryan Hovarth
KEY ACCOUNT
MANAGER
224.242.6848
Ryan.Hovarth@CTT.com



Nancy Kroll
EXECUTIVE
ACCOUNT MANAGER
630.913.1399
Nancy.Kroll@CTT.com

CALL TODAY TO LEARN ABOUT OUR
technology-driven solutions

**Trusted by Realtors.
Honored by the ISBA.**

Donna Craft Cain recently received the Matthew Maloney Tradition of Excellence Award from the Illinois State Bar Association — a reflection of her over 25 years of dedication to clients, the legal profession, and her community.

Let’s close with confidence.



Donna Craft Cain PC



DONNA CRAFT CAIN, P.C.
DonnaCraftCain.com • 630.941.8650
3 EAST PARK BOULEVARD • VILLA PARK, IL
Donna@DonnaCraftCain.com

AARON GAINES

A SURPRISE GIFT



BY LAUREN YOUNG
PHOTOS BY KDE
PHOTOGRAPHY

“Titus means ‘honorable’ or ‘strong,’” says REALTOR® Aaron Gaines about the name of his new son. “His middle name, Val, carries the legacy of my mother whom I lost in a car accident in 2020. She was my rock. Not a day goes by that I don’t think of her.”



For Aaron, naming his son Titus Val Gaines was also about carrying forward strength, faith, and love into the next chapters of his own life. Born on January 21, 2025, at Rush Hospital in Aurora, Illinois, Titus was a surprise blessing for Aaron and his fiancée.

Between them, the couple already have seven children from previous marriages—the oldest is Aaron’s eighteen-year-old daughter. Adjusting to life with an infant alongside their bustling, loving blended family has been a challenge for everyone, but also a gift.

“We didn’t think another baby was in the plans,” Aaron says. “We even experienced the heartbreak of losing our first unplanned pregnancy. Then, surprise! Along came Titus. We are blessed with a wonderful godmother and a strong village who help lighten the load while we’re all adjusting.”

Aaron, who has worked in real estate for eight years with Keller Williams Preferred Realty, has always thrived on building relationships while balancing work with family time. He’s calling on those skills even more now as he learns to balance business with fatherhood to a newborn all over again.

“Honestly, I was excited,” he says of finding out another child was on the way. “I’m grateful to have a business that allows me to build my own schedule, so

I never had to miss an appointment for my fiancée or the baby. Even on delivery day, I brought my computer, devices, and cords. The hospital became my office as we prepared to welcome Titus.”

That flexibility continues to be a lifeline for Aaron as he adapts to the sleepless nights and demands of caring for a baby. His fiancée is a stay-at-home mom, but Aaron is quick to jump in between his client calls and appointments.

“Titus is definitely a very demanding little guy,” he says with a smile. “I jump in wherever I can—making bottles, changing him, feeding him. I know it’s a lot on my fiancée too, so I continually remind myself that she needs my support just as much as he does.”

The arrival of Titus has not slowed Aaron down, but it has reshaped how he thinks about success. He remains passionate about building his team and growing his brand, but now he’s placing even more emphasis on balance and planning.

“My advice to other REALTORS® with new babies or one on the way is to

really consider the demands of both your business and lifestyle,” Aaron says. “Our schedules can be unpredictable, so having a support system in place is key.”

“For us, we’ve realized we’ll need either an in-home nanny or daycare soon, although we’d like Titus to be a little older before transitioning to daycare,” he adds. “Every family does things differently, but planning ahead for childcare can make all the difference.”

Aaron is clear about his priorities. While real estate certainly remains a central passion, his biggest goal is making sure his family thrives.

“I always knew that I wanted at least one child together with my fiancée,” he says. “Honestly, I was hoping for a baby girl since she’s never had one, and I thought that would be our grand finale. But this experience has really taught me that we already have more than enough. Unless God has other plans, this is it for us, and we’re grateful for the family we’ve been blessed with.”



“
I’m grateful to have a business that allows me to build my own schedule, so I never had to miss an appointment for my fiancée or the baby.”

Where Real Estate Meets

Real Connection

Modern Plate and Stage 119 have quickly become a staple for local Elmhurst residents and businesses.

Our experienced team will help make your next event—big or small—unforgettable. **Now's the perfect time to start planning your holiday event—book early to secure your date!**

We're excited to introduce our new weekend breakfast menu, served Saturdays and Sundays from 9am–2pm. Enjoy both classics and unique dishes to start your day.

Reservations are recommended on OpenTable or by phone. Walk-ins are always welcome!

PRIVATE EVENTS | CATERING | RESERVATIONS

(630) 361-6304 | ModernPlateElmhurst.com | 119 N York St, Elmhurst, IL

The Fry Group, LLC

Vanessa Cici Fry, Attorney at Law
Residential & Commercial Real Estate Law

ONE LINCOLN CENTER
18W140 Butterfield Road, Suite 1100 | Oak Brook Terrace, IL 60181

Phone 630-563-5383 | Fax 630-629-9767
vanessa@frylawgroup.com

(630) 972-1000

WWW.BOERMAN.COM

MOVING CHICAGOLAND & BEYOND SINCE 1926

LOCAL | LONG DISTANCE | STORAGE | PACKING

MODERN FORMS®

LUMINAIRES + SMART FANS

LIGHTING THAT
Defines the Room

Visit Our Ultimate Lighting Destination in La Grange

60 South La Grange Road | La Grange, IL 60525
www.HortonsHome.com | 708.352.2110

Ken & Kate ALBERT

Husband and Wife Team Keep Community Roots

BY LAUREN YOUNG • PHOTOS BY CRIS CUNNINGHAM PHOTOGRAPHY

“Focusing on helping others and being a trusted resource is what our clients remember the most,” says Ken Albert, REALTOR® and co-founder of the Albert Realty Team. “That’s what it all comes back to service.”

For agent couple Ken and Kate Albert, real estate wasn’t their original career roadmap, but it’s turned out to be the

perfect fit: a career that blends their skills, values, and shared love for helping people through meaningful life transitions.

Both Ken and Kate were born and raised in Downers Grove, Illinois, attending local schools, playing park-district organized sports, and learning from parents who led by example. Their

upbringings taught them the importance of hard work and community, and those lessons continue to influence their approach to real estate today.

“Both of our dads were business owners,” notes Ken. That entrepreneurial spirit stayed with them into adulthood, eventually guiding their move into real estate.



Before real estate, Ken and Kate both had careers in education. Ken taught engineering at both the high school and college level, and Kate was an early childhood educator.

“We chose to raise our kids in the same town that gave us such a solid foundation,” notes Kate. “Our roots in the community really matter to us.”

In 2017, Ken decided to get his real estate license, intending to keep real estate as a side job. The engineering professor had always been interested in homes, particularly in their structure and all the systems behind the walls. He would often consult Kate because of her strong interest in the design and layout of homes and their functionality.

When the pandemic hit and real estate activity surged, Ken asked Kate to join him so they could meet the growing needs of clients. She officially joined the business in 2020, and the Albert Realty Team was born.

“It’s those long-term relationships that make this *work so rewarding.*”

- Ken

“Doing real estate full-time was never part of our long-term plan,” says Ken. “But when we understood how impactful a good REALTOR® can be for families going through major life transitions, it opened our eyes.”

The couple leaned into their strengths and built a client-first business model centered around care and community. “Helping someone downsize after a lifetime of memories or find their first home is so personal,” adds Kate. “It’s a privilege to walk through these moments with people.”

Of course, this career hasn’t been without its challenges. “Like every family, we’ve faced our share of

struggles,” says Kate. “Balancing work, raising kids, navigating health issues and personal losses—we’ve had to show up even when things weren’t easy. Those experiences shaped how we show up for our clients, and we’ve learned to work together to utilize our knowledge and resources to provide the highest level of service that our clients can count on.”

One of their most memorable transactions happened during the pandemic when a client trusted them to tour a home via FaceTime.

“The client bought the house without ever seeing it in person until the inspection,” says Ken. “Thankfully, it was everything they hoped for and





more. We're so grateful they trusted us from afar."

Ken and Kate continue to bring their unique strengths to their work: his problem-solving mindset and knowledge of home systems, and her personable warmth and eye for design. Their strengths, service, and client relationships have earned them much success.

"Most of our clients stay in touch and come back to us for everything from contractor recommendations to planning their next move," says Ken. "It's those long-term relationships that make this work so rewarding."

Outside of real estate, the Alberts stay active in their community and family life. Ken's parents still live in his childhood home, both of their extended families live nearby, and their now adult children—Dan, Mary, and Brian—remain close; family get-togethers are a regular part of life.

"We're lucky to have that support system," says Kate. "It keeps us grounded in what matters most."

When they're not working, you'll find the couple outdoors, checking out local restaurants, or tackling home projects together.

The Alberts also proudly support causes close to their hearts like Little Friends Inc., which serves children and adults with autism and developmental disabilities.

Looking ahead, Ken and Kate, who are licensed in both Illinois and Florida, are excited to continue growing their business, serving clients at every stage—from first-time buyers to retirees.

"In real estate there is always something new to learn and ways to expand," says Ken. "That keeps us inspired."

"We're doing work we genuinely care about," adds Kate. "It's about building trust, helping people, and staying true to our values."

One call for it all

photography inc.

630.244.9959

Photography • Videography • Aerial
www.kdephotography.com

**HARVEST SAVINGS
FOR YOUR CLIENTS WITH
OUR MORTGAGE SPECIALS**

Pinelopi Georgakopoulos
SR. Mortgage Consultant
pinelopi@anmtg.com
847.204.9027
ANmtg.com

THIS IS AN ADVERTISEMENT. This is not a commitment to lend. Offer of credit subject to credit approval. A and N Mortgage Services, Inc. 1845 N. Elston Ave. Chicago, IL 60642 P: 773.305.LOAN (5276) ANmtg.com NMLS No. 19291. For licensing information and for Texas consumers to file a complaint, go to: www.anmtg.com/disclosure/ (Nationwide Mortgage Licensing System www.nmlsconsumerhelp.org. NMLS No. 1785044)

THE KELLY LAW FIRM

LOCATED IN THE HEART OF DOWNTOWN NAPERVILLE.

**HANDLING CLOSINGS
IN ALL CHICAGOLAND
COUNTIES.**

PATRICK KELLY
111 E. JEFFERSON AVE., SUITE 103
NAPERVILLE, IL 60540

PKELLY@KELLY-LAWFIRM.COM | 630.660.4963 | KELLY-LAWFIRM.COM

Thankful for Strong Partnerships, Ready for More Closings!

Let's wrap up the year strong! Partner with us this November to get your clients pre-approved quickly and smoothly so they can move into their dream home before the holidays.

Archie E. Vetter
VP of Mortgage Lending
708.261.5583
archie@neighborhoodloans.com
www.avetterlender.com | NMLS# 203614

Scan now to learn more!

We never let a good deal FLOAT AWAY

We had a great experience with Isa, Alex, and the rest of the Ranjha Group team! We appreciate how professional the team is, specifically, the speed and clarity of the communication. We highly recommend working with them!

-Rolando H

RANJHA
LAW GROUP

CLOSE YOUR NEXT DEAL WITH US!

With over 75 years of combined experience, our seasoned staff are more than ready to take your client on a stress-free journey to the closing table!

903 Commerce Dr., Ste 210
Oak Brook, IL 60523
630-277-9368 • ranjhalaw.com

Great Service. Great Products. Great Western.

Your Partners in Design

630-357-3331
Greatwesternflooring.com

Tile • Carpet • Hardwood • Vinyl
Laminate • Countertops • Window Coverings

Kate MacConnell
Design & Sales
Consultant - Naperville



VISUAL FILMWORKS

Brand Films - Testimonials - Social Media Content -
Photography - & More. Contact us to find out how you can
take your business to the **next level**.

info@visualfilmworks.com
www.visualfilmworks.com

Hear what our clients
have to say



TOP 150 STANDINGS

Teams and Individuals from January 1, 2025 to September 30, 2025

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
1	Dawn	McKenna	25	\$44,490,000	39	\$65,829,732	64	\$110,319,732
2	Tim	Schiller	48	\$40,820,900	67	\$45,840,035	115	\$86,660,935
3	Bryan	Bomba	28	\$46,821,800	18	\$24,277,999	46	\$71,099,799
4	Nicholas	Solano	99	\$63,828,082	0	\$0	99	\$63,828,082
5	Kim	Preusch	28	\$27,307,761	23	\$24,670,500	51	\$51,978,261
6	Lance	Kammes	48	\$27,415,300	39	\$22,509,000	87	\$49,924,300
7	Larysa	Domino	18	\$28,960,000	13	\$18,621,000	31	\$47,581,000
8	Daynae	Gaudio	93	\$45,223,573	0	\$0	93	\$45,223,573
9	Kris	Berger	16	\$30,518,000	13	\$13,057,868	29	\$43,575,868
10	Maureen	Rooney	34	\$23,754,000	30	\$18,561,400	64	\$42,315,400
11	Linda	Feinstein	30	\$29,375,500	12	\$9,618,300	42	\$38,993,800
12	Nathan	Stillwell	35	\$22,888,224	22	\$15,016,571	57	\$37,904,795
13	Pat	Murray	40	\$27,295,501	18	\$9,314,400	58	\$36,609,901
14	Alice	Chin	24	\$18,632,900	19	\$15,574,037	43	\$34,206,937
15	Kelly	Stetler	20	\$19,558,700	16	\$14,474,090	36	\$34,032,790
16	Sabrina	Glover	21	\$15,091,100	24	\$16,642,500	45	\$31,733,600
17	Lori	Johanneson	28	\$18,601,222	17	\$12,903,000	45	\$31,504,222
18	Linda	Little	61	\$31,127,162	0	\$0	61	\$31,127,162
19	Patty	Wardlow	22	\$13,161,000	26	\$17,698,600	48	\$30,859,600
20	Jan	Morel	15	\$19,025,025	9	\$9,615,000	24	\$28,640,025
21	Christine	Wilczek	32	\$20,542,050	11	\$7,717,000	43	\$28,259,050
22	Julie	Schwager	18	\$20,329,400	9	\$7,748,000	27	\$28,077,400
23	Sarah	Leonard	19	\$8,077,900	50	\$19,174,400	69	\$27,252,300
24	Bridget	Salela	14	\$14,783,000	15	\$12,031,600	29	\$26,814,600
25	Renee	Hughes	20	\$13,298,876	14	\$12,648,500	34	\$25,947,376
26	Courtney	Stach	19	\$17,173,000	11	\$8,142,513	30	\$25,315,513
27	Stacey	Harvey	8	\$8,927,000	14	\$15,679,500	22	\$24,606,500
28	William	White	19	\$17,682,500	8	\$4,931,500	27	\$22,614,000
29	Megan	McCleary	8	\$16,315,400	2	\$5,940,000	10	\$22,255,400
30	Lina	Shah	12	\$14,490,000	7	\$7,050,000	19	\$21,540,000
31	Julie	Sutton	8	\$9,527,500	9	\$11,786,625	17	\$21,314,125
32	Mike	Berg	39	\$16,380,099	7	\$4,680,600	46	\$21,060,699
33	Jennifer	Iaccino	11	\$12,555,625	11	\$8,452,500	22	\$21,008,125
34	Natalie	Weber	16	\$15,490,000	6	\$4,808,500	22	\$20,298,500

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
35	Lisa	Byrne	22	\$14,312,155	10	\$5,926,500	32	\$20,238,655
36	Ryan	Cherney	40	\$20,051,094	0	\$0	40	\$20,051,094
37	Michael	Thornton	19	\$7,904,500	22	\$12,023,150	41	\$19,927,650
38	Elaine	Pagels	18	\$9,501,938	13	\$10,253,154	31	\$19,755,092
39	Katie	Minott	10	\$17,288,000	3	\$2,124,500	13	\$19,412,500
40	Holley	Kedzior	16	\$12,643,100	10	\$6,576,400	26	\$19,219,500
41	Trevor	Pauling	11	\$14,030,654	4	\$5,136,480	15	\$19,167,134
42	Ginny	Leamy	21	\$8,877,100	16	\$10,140,663	37	\$19,017,763
43	Margaret	Giffin	13	\$10,311,500	12	\$8,371,500	25	\$18,683,000
44	Natasha	Miller	17	\$13,811,000	5	\$3,997,000	22	\$17,808,000
45	Brandon	Blankenship	19	\$8,403,006	17	\$8,859,828	36	\$17,262,834
46	Jill	Clark	14	\$14,706,000	3	\$2,420,000	17	\$17,126,000
47	Virginia	Jackson	13	\$9,099,900	11	\$7,936,790	24	\$17,036,690
48	Jennifer	Drohan	21	\$11,906,000	7	\$5,127,000	28	\$17,033,000
49	Jeffrey	Proctor	8	\$9,293,042	9	\$7,729,950	17	\$17,022,992
50	Ginny	Stewart	5	\$11,865,000	4	\$4,680,000	9	\$16,545,000

Disclaimer: Information is pulled directly from MRED, LLC and reflects production within DuPage County. New construction, commercial transactions, or numbers not reported to MRED within the date range listed are not included. Some teams may report each agent individually, while others may take credit for the entire team. Data is filtered through Mainstreet Organization of REALTORS® and may not match the agent's exact year-to-date volume. DuPage Real Producers and Mainstreet REALTORS® do not alter or compile this data nor claim responsibility for the stats reported to/by MRED.

Experience.
Knowledge.
Results.

JW | LAW OFFICE OF
JAMES F. WHITE, P. C.

Over 30 Years Of Experience In Real Estate

630-466-1600 | jwhite-law.com | 160 S. Municipal Dr. Suite 100, Sugar Grove, IL 60554 



Thankful for the
roof over our
heads as we
gather this
holiday.



Call, TEXT, or Email
to Learn More
or Book Instantly
800-821-1820
Request@BrickKicker.com



OVERCOME THE MARKET AND
SELL YOUR HOUSE FASTER!

"STUNNING!"



"I'M IN LOVE!"

Our staged homes sell **faster** and for **more money**
than non-staged homes. Overcome unpredictable
housing markets and buyer preferences with a proven
pattern to move buyers from "looking" to "sold."

CHS CHICAGOLAND
HOME STAGING
815-577-2233 | INFO@CHICAGOLANDHOMESTAGING.COM
WWW.CHICAGOLANDHOMESTAGING.COM

Elevate Your Coverage, Empower Your Future!

Expert insurance advice from a member of your local community

AUTO • HOME • COMMERCIAL • LIFE

Anthony Campanella

Anthony@NLinsagency.com
630-347-9855
Nextlevelinsagency.com



NEXT LEVEL
INSURANCE

1300 Greenbrook Blvd Suite 200 Hanover Park, IL 60133



Helping your clients
finance a home
they'll be thankful for
this holiday season.



PreferredRate
Partnered with American Pacific Mortgage
NMLS 1850
Sergio Giangrande

© 2025 American Pacific Mortgage Corporation (NMLS 1850). All information contained herein is for informational purposes only and, while every effort has been made to ensure accuracy, no guarantee is expressed or implied. Any programs shown do not demonstrate all options or pricing structures. Rates, terms, programs and underwriting policies subject to change without notice. This is not an offer to extend credit or a commitment to lend. All loans subject to underwriting approval. Some products may not be available in all states and restrictions apply. Refinancing may result in finance charges that may be higher over the life of the loan. Consult with your loan advisor for details. NMLS# 225247.



TOP 150 STANDINGS

Teams and Individuals from January 1, 2025 to September 30, 2025

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
51	Susan	Hoerster	10	\$7,714,000	13	\$8,731,400	23	\$16,445,400
52	Jackie	Angiello	16	\$8,397,400	15	\$8,034,673	31	\$16,432,073
53	Matt	Laricy	8	\$4,335,600	18	\$11,808,043	26	\$16,143,643
54	Carrie	Foley	9	\$8,483,890	8	\$6,997,000	17	\$15,480,890
55	Keith	McMahon	13	\$7,904,100	11	\$7,552,700	24	\$15,456,800
56	Michael	LaFido	10	\$9,443,786	4	\$5,952,786	14	\$15,396,572
57	Justin	Greenberg	9	\$3,836,500	25	\$11,426,756	34	\$15,263,256
58	Julie	Kaczor	7	\$5,572,000	11	\$9,634,900	18	\$15,206,900
59	Tom	Fosnot	27	\$11,606,951	9	\$3,506,900	36	\$15,113,851
60	Vipin	Gulati	7	\$4,875,000	17	\$10,225,000	24	\$15,100,000
61	Cindy	Banks	21	\$10,720,500	10	\$4,338,041	31	\$15,058,541
62	Jack	Brennan	6	\$6,045,000	6	\$8,990,000	12	\$15,035,000
63	Sairavi	Suribhotla	13	\$7,634,501	12	\$7,328,289	25	\$14,962,790
64	Kimberly	Brown-Lewis	13	\$5,113,400	20	\$9,845,600	33	\$14,959,000
65	Penny	O'Brien	17	\$11,955,000	5	\$2,951,500	22	\$14,906,500
66	Briana	Murray	5	\$6,545,500	7	\$8,280,000	12	\$14,825,500
67	Chris	Lukins	9	\$6,023,000	9	\$8,693,554	18	\$14,716,554
68	Paul	Mancini	5	\$5,800,000	8	\$8,801,500	13	\$14,601,500
69	Litsa	Lekatsos	8	\$5,253,500	16	\$9,238,500	24	\$14,492,000
70	Laura	McGreal	9	\$6,058,250	11	\$8,260,400	20	\$14,318,650
71	Cindy	Purdom	9	\$5,987,500	8	\$8,217,000	17	\$14,204,500
72	Walter	Burrell	11	\$11,107,000	2	\$3,025,000	13	\$14,132,000
73	Lisa	Wolf	16	\$9,489,900	11	\$4,573,000	27	\$14,062,900
74	Gail	Niermeyer	10	\$7,466,000	6	\$6,585,000	16	\$14,051,000
75	Carl	Cho	15	\$8,199,000	10	\$5,722,500	25	\$13,921,500
76	Paul	Baker	18	\$8,452,710	13	\$5,294,166	31	\$13,746,876
77	Beth	Burt	9	\$10,564,000	5	\$3,133,000	14	\$13,697,000
78	Michael	Muisenga	11	\$11,770,403	4	\$1,772,000	15	\$13,542,403
79	Eric	Logan	9	\$4,891,900	12	\$8,591,000	21	\$13,482,900
80	Donald	Romanelli	8	\$10,789,000	4	\$2,680,750	12	\$13,469,750
81	Julie	Hennessey	2	\$4,725,000	3	\$8,737,000	5	\$13,462,000
82	Hui	Li	10	\$6,757,000	11	\$6,440,490	21	\$13,197,490
83	Melissa	Montanye	5	\$6,480,000	5	\$6,715,000	10	\$13,195,000
84	Kate	Erickson	4	\$7,518,000	2	\$5,649,000	6	\$13,167,000

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
85	Victoria	Tan	9	\$4,736,845	17	\$8,254,306	26	\$12,991,151
86	Thomas	Pilafas	14	\$10,793,100	5	\$2,140,000	19	\$12,933,100
87	Joseph	Champagne	13	\$7,689,115	8	\$5,131,500	21	\$12,820,615
88	Kathryn	Pinto	13	\$8,045,000	9	\$4,678,900	22	\$12,723,900
89	Kim	Moustis	20	\$8,352,950	12	\$4,190,050	32	\$12,543,000
90	Grigory	Pekarsky	0	\$0	18	\$12,295,500	18	\$12,295,500
91	Tracy	Tran	11	\$3,819,200	21	\$8,460,400	32	\$12,279,600
92	Lynda	Wehrli	12	\$8,125,000	7	\$3,835,100	19	\$11,960,100
93	Bernard	Cobb	16	\$10,134,000	4	\$1,731,700	20	\$11,865,700
94	Meredith	Lannert	11	\$9,568,750	4	\$2,293,000	15	\$11,861,750
95	Maureen	McCarthy	5	\$4,864,950	7	\$6,978,403	12	\$11,843,353
96	Wendy	Pawlak	15	\$7,133,900	10	\$4,604,000	25	\$11,737,900
97	Tracy	Anderson	5	\$6,437,500	5	\$5,195,701	10	\$11,633,201
98	William	Anderson	14	\$7,050,900	10	\$4,543,990	24	\$11,594,890
99	Melanie	Young	20	\$9,389,200	5	\$2,151,000	25	\$11,540,200
100	Steven	Powers	2	\$2,762,500	4	\$8,743,500	6	\$11,506,000

Disclaimer: Information is pulled directly from MRED, LLC and reflects production within DuPage County. New construction, commercial transactions, or numbers not reported to MRED within the date range listed are not included. Some teams may report each agent individually, while others may take credit for the entire team. Data is filtered through Mainstreet Organization of REALTORS® and may not match the agent's exact year-to-date volume. *DuPage Real Producers* and Mainstreet REALTORS® do not alter or compile this data nor claim responsibility for the stats reported to/by MRED.

**NIKO-LAW** LLC

**ATTORNEY'S HERE TO HELP YOU WITH
ALL YOUR REAL ESTATE NEEDS**

Let Us Assist With All Your Real Estate
Legal Needs & Questions!

- We Do Estates & Trusts Too!
- We Also Service Kankakee!

Niko Maniakouras
Attorney at Law | Niko Law LLC

 7808 W. College Dr., STE 4SW | Palos Heights, IL 60463

 708-966-9388

 info@niko-law.com





Anselmo & Wojcicki, LLP Welcomes Attorney Memed Nurceski

With extensive experience in real estate litigation and transactions, Memed brings a results-driven, client-focused approach to every matter. From first-time buyers to seasoned investors, he helps clients navigate complex deals with clarity and confidence.

Put a proven professional on your team.



MEMED NURCESKI

Attorney
(630) 359-8560
Memed@AnselmoLLP.com
AnselmoLLP.com

Schaumburg

1834 Walden Office Square
Suite 501
Schaumburg, IL

Oakbrook Terrace

17W220 22nd Street
Suite 410
Oakbrook Terrace, IL



INSPECTIONS YOU CAN BE *Thankful For*



TRUSTED SINCE 1990.



Residential Inspections | Commercial Inspections | Free Warranties | Radon Testing | Mold Testing
VOC Testing | EIFS/Dryvit™ Inspections | Thermal Inspections | Sewer Scope Inspections
Chimney Scope Inspections | FAA Drone Pilots | Multi-Inspector Team Serving All Of Chicagoland

630-428-4555 | INFO@WHITEGLOVEINSPECTIONS.COM | WHITEGLOVEINSPECTIONS.COM



Don't Let Mold
**KILL THE
DEAL!**



Board Certified Mold Testing
Inspection/Testing



Board Certified Mold Remediation
Organic Plant-Based Remediation



Board Certified Water Disaster
Water Clean-Up



Odor Mitigation
Cigarette Smoke/Pet Urine



Disinfection Services
Hospital-Grade Disinfecting

Green Home Solutions clears your mold or odor issue *quickly and effectively!*
This enables you to confidently show the property knowing that your clients will have a pleasant experience when viewing the home.

Green Home Solutions Chicago West Suburbs

630.847.0013

greenhomesolutions.com/naperville-il/

ADVANCED MOVING & STORAGE INC.

YOUR CLOSINGS JUST GOT EASIER.



Realtors Love Us Because
Their Clients Do

- ✓ White-Glove Service for Your Clients
- ✓ Realtor Partner Perks Available
- ✓ Moving Discounts for Buyers & Sellers

LET'S MAKE YOUR CLIENTS' MOVE
THE EASIEST PART OF THEIR CLOSING.

Call Us: 630-790-2500 // Visit: ChicagoMoving.com

Here to give you
Peace Of Mind
so you can focus
on what matters
this Thanksgiving



ACHOSA — HOME WARRANTY, LLC —

Kimberly Bisailon

Senior Sales Executive
13 Years in the Business

CALL or TEXT today!

847-975-6706

KimB@AchosaHW.com



FALL
PROMOTION
GET \$100
DISCOUNT
ON ALL
PLANS!



Insurance
Savings

I CAME IN LIKE A BUTTERBALL

CALL or TEXT today! **Nik Champion**
630.332.2555 • Champion@Allstate.com

TOP 150 STANDINGS

Teams and Individuals from January 1, 2025 to September 30, 2025

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
101	Angela	Testa-Kerivan	15	\$9,273,000	4	\$1,940,000	19	\$11,213,000
102	David	Aranki	6	\$10,178,032	2	\$1,025,000	8	\$11,203,032
103	Patrick	Roach	11	\$4,180,000	12	\$6,997,000	23	\$11,177,000
104	Denis	Horgan	19	\$7,257,000	10	\$3,835,950	29	\$11,092,950
105	Ivan	Santos	32	\$11,051,400	0	\$0	32	\$11,051,400
106	Natalie	Ryan	3	\$5,210,865	5	\$5,826,500	8	\$11,037,365
107	Diane	Salach	3	\$2,866,000	6	\$8,153,000	9	\$11,019,000
108	Meredith	Van Syckle	4	\$5,582,500	7	\$5,400,900	11	\$10,983,400
109	Maureen	Flavin	12	\$6,259,809	8	\$4,697,000	20	\$10,956,809
110	Kimberly	Heller	17	\$6,069,700	10	\$4,788,400	27	\$10,858,100
111	Puneet	Kapoor	5	\$3,623,000	9	\$6,784,000	14	\$10,407,000
112	Ondrea	Weikum-Grill	10	\$7,958,306	3	\$2,350,000	13	\$10,308,306
113	Lydia	Memeti	4	\$3,689,000	5	\$6,610,888	9	\$10,299,888
114	Jennifer	Vande Lune	5	\$3,166,900	6	\$7,095,000	11	\$10,261,900
115	Cathy	Litoborski	15	\$8,354,000	4	\$1,880,000	19	\$10,234,000
116	Holly	Connors	15	\$6,050,015	9	\$4,176,900	24	\$10,226,915
117	Julie	Roback	14	\$7,316,000	4	\$2,589,900	18	\$9,905,900
118	John	Kloster	2	\$1,499,900	7	\$8,123,000	9	\$9,622,900
119	Madison	Verdun	8	\$3,488,500	13	\$6,094,000	21	\$9,582,500
120	ElizaBeth	Schoonenberg	4	\$6,555,421	4	\$3,010,000	8	\$9,565,421
121	Lisa	Zeller-O'Malley	4	\$3,147,500	8	\$6,354,875	12	\$9,502,375
122	Casselyn	Tertell	7	\$4,001,500	8	\$5,488,807	15	\$9,490,307
123	David	Gust	14	\$6,673,333	7	\$2,791,000	21	\$9,464,333
124	Sarah	Swanson	1	\$1,603,000	5	\$7,845,000	6	\$9,448,000
125	Sophia	Su	9	\$6,912,500	5	\$2,522,000	14	\$9,434,500
126	Simran	Dua	7	\$4,191,000	11	\$5,235,130	18	\$9,426,130
127	Larry	Reedy	8	\$6,610,100	4	\$2,722,400	12	\$9,332,500
128	Rick	OHalloran	10	\$7,317,750	3	\$2,010,500	13	\$9,328,250
129	Eva	Burns	5	\$2,855,000	11	\$6,355,800	16	\$9,210,800
130	Diane	Coyle	14	\$6,188,555	6	\$3,005,000	20	\$9,193,555
131	David	Swanson	6	\$4,106,000	8	\$5,058,000	14	\$9,164,000
132	Chase	Michels	3	\$3,510,000	5	\$5,515,000	8	\$9,025,000
133	Christopher	Prokopiak	8	\$2,989,900	13	\$5,994,050	21	\$8,983,950
134	Pasquale	Selvaggio	7	\$4,057,000	6	\$4,640,891	13	\$8,697,891

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
135	Juliet	Mills-Holubowicz	4	\$3,891,000	4	\$4,772,500	8	\$8,663,500
136	Jeff	Salhani	2	\$2,045,000	6	\$6,541,000	8	\$8,586,000
137	Holly	Pickens	7	\$4,410,000	7	\$4,120,000	14	\$8,530,000
138	Bridget	Carroll	7	\$4,155,345	9	\$4,336,000	16	\$8,491,345
139	Carrie	Bowen	7	\$3,965,000	8	\$4,486,000	15	\$8,451,000
140	Tina Marie	Mateja	11	\$4,461,500	5	\$3,968,990	16	\$8,430,490
141	Alexandru	Susma	4	\$1,657,495	13	\$6,770,300	17	\$8,427,795
142	Beth	Gorz	10	\$5,419,500	6	\$2,993,375	16	\$8,412,875
143	Tracy	Driscoll	12	\$5,497,000	5	\$2,914,000	17	\$8,411,000
144	Lance	Kirshner	2	\$1,154,688	7	\$7,246,000	9	\$8,400,688
145	Matthew	Kombrink	14	\$5,061,292	8	\$3,221,000	22	\$8,282,292
146	Neveen	Michael	4	\$2,133,000	6	\$6,077,000	10	\$8,210,000
147	Laura	Michicich	8	\$4,032,000	6	\$4,151,573	14	\$8,183,573
148	Troy	Cooper	6	\$5,051,980	6	\$3,117,900	12	\$8,169,880
149	Sandy	Hunter	8	\$6,295,000	3	\$1,846,363	11	\$8,141,363
150	Dean	Tubekis	5	\$2,575,000	5	\$5,543,000	10	\$8,118,000

Disclaimer: Information is pulled directly from MRED, LLC and reflects production within DuPage County. New construction, commercial transactions, or numbers not reported to MRED within the date range listed are not included. Some teams may report each agent individually, while others may take credit for the entire team. Data is filtered through Mainstreet Organization of REALTORS® and may not match the agent's exact year-to-date volume. DuPage Real Producers and Mainstreet REALTORS® do not alter or compile this data nor claim responsibility for the stats reported to/by MRED.



Don't Sweat The Clutter

We'll take care of it!

FREE ESTIMATES • ECO-FRIENDLY
COMMUNITY CONNECTED • RESPECTFUL
ON-TIME • LICENSED & INSURED

American Owned • Veteran Operated

Ray Hill, Owner • 844-GET-JDOG • JDogJunkRemoval.com

FROM YOUR LISTINGS TO THEIR DOORSTEP

WE MAKE EVERY MOVE COUNT

BERGER

MOVING & STORAGE »



Scan the QR code to schedule
a meeting today!
630.888.5278 • BergerAllied.com

- Residential
- Commercial
- International

Colleen Tubacki
Relocation Consultant



Berger Transfer & Storage, Inc. US DOT No. 00125665 • Allied Van Lines US DOT No. 076235 • Illinois Certificate No. 64485MC



CLIENT KITCHEN MAKEOVER

List your client's home in no time with our Kitchen Makeover Special.



Realtors receive a commission, and your clients receive a discount.

Contact us today for more information!

847.260.5940

135 E Van Emmon St. | Yorkville, IL 60560

9894 Franklin Ave. | Franklin Park, IL 60131

www.selectsurfaces.net | support@selectsurfaces.net





A PRODUCT OF
THE N2 COMPANY

9151 Currency St.
Irving, TX 75063

First Impressions **Sell Homes.**

Power Washing Elevates Curb Appeal—Fast!

Make your listings shine with professional house, roof, driveway, sidewalk, and patio cleaning.

BEFORE



AFTER



100%
Satisfaction
Guaranteed



Making the Chicago suburbs
shine, one place at a time!



Call today for a **FREE** in-person or virtual estimate!

(630) 448-7069

RollingSudsPowerWashing.com/Naperville-Elmhurst

