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FROM HIGHLIGHTS
TO SKYLIGHTS

AGENT FEATURE:
SHAY HATA

ON THE RISE:
ROSY REYNOLDS

FALL EVENT:
Hosted by The Backyard
Thursday, Oct. 16th
Details on page 12



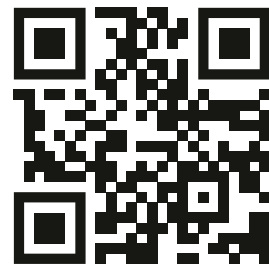


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FALL EVENT OCTOBER 16th!

In case you haven't heard, we launched our new website earlier this year, and it has been a game-changer. If you haven't visited DuPageRealProducers.com, be sure to do so where you can:

- Access all past issues
- Stay up to date on upcoming DRP gatherings
- Recommend fellow REALTORS® to be featured
- Suggest content ideas & future event venues
- Refer your favorite vendors

- Browse through event photos and videos

We also hope to see you at our fall event on Wednesday, October 16th, from 2pm-5pm at The Backyard in Wheaton, where Alan Stern will be leading a workshop on harnessing the power of AI to save time, grow your reach, and connect like never before. There will be a social hour to follow with games, food, and beverages! Scan the QR code above to register or see page 12 for more details.



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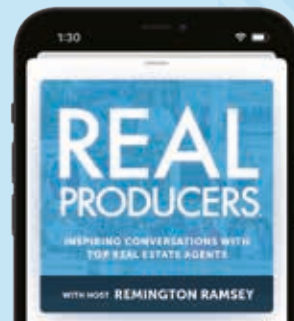
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Shay Hata



The Buy Sell Love Chicago Team

Teamwork to Make Life Work

BY LAUREN YOUNG • PHOTOS BY ANNA KOMAROV



“Being a great REALTOR® doesn’t mean giving up the rest of your life,” says Shay Hata, founder of the Buy Sell Love Chicago Team that’s ranked in the top 1 percent in the Chicagoland area. “We built this team so we could be great at what we do and still be present for the people we love.”

That belief is the heartbeat behind the team, their unique client service model, and the balance they’ve fought to create since they started in 2012.

Originally from Alaska, Shay grew up surrounded by the hustle and bustle of entrepreneurship. Her mother opened a cookie shop after divorcing Shay’s father and brought young Shay to work with her every day.

“I watched my mom work hard every day and play every role—from marketing manager to janitor to customer service rep to baker,” she says. That childhood experience lit a fire in Shay, “baking in” self-reliance and the dream of independence from an early age.

She graduated from Dartmouth College with a degree in history, then worked in marketing and public relations in NYC, for PricewaterhouseCoopers in D.C., and a nonprofit in Minneapolis before moving to Chicago in 2012. Unsure what to do next, Shay got her real estate license.

“I’d only been to Chicago once before, and I didn’t know anyone,”

she says. “But I decided to give real estate a try and ended up loving it.”

Real estate proved to be the perfect blend of Shay’s upbringing: her mother was the small business owner; and her father was a wills and trusts attorney. “He instilled in me a love of negotiating,” says Shay, who later attended Harvard’s Program on Negotiation. “Being a REALTOR® pulls together two of my favorite skills: negotiation and running your own business.”

Shay was a very successful solo agent for years. Then in 2016, her son, Oliver, was born, yet like many working moms, she didn’t want to pause her career. “A first photo is of him on my chest while I’m writing an offer—just four hours after he was born,” she shares. Within days, Shay returned to doing showings and working nights and weekends, barely seeing her son. “I realized there had to be a better way.”

So in 2020, she joined forces with David Zwarycz and Lauren Calderone to form a team that put client service and work-life balance on equal footing.

“[With our team] Every client works with two agents,” Shay explains. “I handle negotiations, pricing, and contracts, while David or Lauren handles the boots-on-the-ground support like showings, inspections, and photography appointments.”

“It means faster response times, better communication, and full coverage when one of us is out of office,” she adds.

Their approach has been put to the test. In 2023, Shay went through a divorce after a twenty-two-year relationship and became a full-time single mom to Oliver, then age six.





“Being great at your job and being there for your family shouldn’t be mutually exclusive... We built this team so it never has to be.”

The Buy Sell Love Chicago Team



“To say my life was thrown into chaos is an understatement,” she says. “But clients had no idea. David and Lauren picked up the slack, and we had our best year ever.”

Today, Shay co-leads a team of four that continues to thrive: David, her co-lead, is a seasoned broker known for his strong analytical skills and client-focused approach. The Hinsdale native helps clients navigate moves between the city and suburbs and vice versa, and he provides expertise in quantitative analysis, drawing on his economics degree from the University of Chicago, as well as design/build, based on his experience renovating three of his own homes. David is an active member of CAR’s Professional Standards Committee and other professional organizations. Shay says, “David is our numbers guy. He’s also hilarious and helps clients feel at ease.”

Raised in a real estate-savvy family, Lauren was immersed in conversations about homes, design, and market trends, and she developed an exceptional understanding of Chicagoland’s neighborhoods. Having personally renovated two of her own homes, she brings her know-

how to their clients. “She’s incredible,” says Shay. “She’s amazing at spotting potential inspection issues during showings and uncovering off-market opportunities.” Lauren is also a natural at helping sellers stage their homes and helping buyers visualize a home’s full potential.

REALTOR® Nancy Slattery joined the team in 2025, and they value her expertise in HOA documents and issues, as well as her extensive marketing experience from her years as a VP and creative director at Leo Burnett.

The Buy Sell Love Chicago Team’s structure and culture empower the members to not only travel, but also fully disconnect while on vacation, knowing their clients are still receiving seamless service, as well as manage all the other aspects of their busy, thriving lives.

“My partner, Jay, and I love to travel; David is a marathon runner and

globe-trotter; and Lauren is starting a family,” says Shay. “Because of our team dynamic, we each have better work-life balance, but also, our business is growing because we can give our clients a better real estate experience, which includes meeting their needs within minutes, if not seconds.”

The team is also passionate about giving back, something they prioritized from



the beginning. They donate a portion of every commission to a local school or an animal rescue like One Tail at a Time.

Looking ahead, Shay wants to expand their team with REALTORS® who value balance, hard work, and stellar customer service.

“Being great at your job and being there for your family shouldn’t be mutually exclusive,” she adds. “We built this team so it never has to be.”



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From Highlights to Skylights

BY LAUREN YOUNG
PHOTOS BY KDE PHOTOGRAPHY

“If I can do it, anyone can do it,” says David Gust, REALTOR® and owner of CENTURY 21 Gust Realty. “I’m a military academy and high school grad and former hair colorist who has made it in real estate. It’s definitely been a different path to this industry.

That path started in the Chicago’s western suburbs, where real estate was part of David’s daily life. His father was a real estate attorney, and young David found himself drawn to buildings, job sites, and conversations about how homes came together. At age twelve he enrolled at the former Northwestern Military Naval Academy—an experience that shaped his approach to leadership and service. He carried the lessons he learned from both his academic and academy years into his working life.

“My years at the military academy taught me the importance of collaboration, teamwork, and leadership,” says David. “Those experiences helped to define my approach to being a leader, mentor, and business owner today.”

Before real estate, David enjoyed a successful twenty-two-year career as a hair colorist at the Mario Tricoci Salon & Spa in Oakbrook. On the salon floor, he learned the ins and outs of exceptional client service—building loyalty, managing expectations, and thriving under pressure. While perfecting his craft David invested in properties—something he’d started doing in his twenties—and always kept one eye on the market. It was a respected managing broker, the late Rosemary Joyce, who encouraged David to make the leap into real estate. He earned his license and launched his real estate career in July 2002.

“Ultimately, I became a REALTOR® after many years because of my strong experience in service and because so many real estate professionals gave me the encouragement to make the transition,” he says.

At first, like many who move into the industry, David kept working at his old job while building his REALTOR® business, and he relied on discipline, empathy, and hustle to make his dual careers work. But then life delivered a defining challenge: severe back problems not only ended his salon work, and but even threatened his ability to provide for his growing young family. Leaning on what he learned at the academy and in the service industry, he organized his days and focused on one real estate client conversation at a time.

“Being a father with three young children at home at that time, it was a terrifying situation for me both financially and emotionally,” David

shares. “I was barely able to stand for more than a few minutes before going into major back spasms.”

“By pushing through and going full steam ahead into my real estate career, I worked through that situation and was able to provide for my family,” he says.

That grit set the tone for how David leads today. In 2006, he started Gust Realty in his own basement as a one-man brokerage. In 2010, he opened a storefront in Lombard with six brokers then expanded again in 2012. In 2019, he aligned with CENTURY 21 and later moved his team to a larger office in Glen Ellyn as fifteen more brokers joined them.

He says, “We’ve been able to grow steadily by holding onto three main principles: the client always comes first; there are no one time clients because clients are for life; and our team operates as a family.”



David Gust

In addition to his experienced brokers, the Gust Realty team includes exceptional in-office support. Since 2017, Donna Seybold (business operations, executive administrator, and broker) has played a key role in shaping the team into what it is today. Nina Fischel (marketing director and broker), who handles events, photoshoots, and so much more, joined the team in 2021.

The team’s culture is all about giving clients a personal, hands-on experience through every step of the often-complicated home-buying or selling journey.

“Our team defines success as positively impacting as many lives as we can through personalized real estate services and exceptional results,” says David.

Although David’s once young family isn’t so young anymore, they remain as close as ever. David and his wife, Irene, keep their Greek traditions and language alive at home and make frequent trips to Greece. Their eldest, Elizabeth, is studying at North Central College to become a teacher; their son, Yanni, is training to becoming an airline pilot at Florida’s Lynn University; and their youngest, Natalie, is a hard-working and ambitious junior at Fenwick High School.

David stays grounded in service and growth. Looking ahead, he plans to keep mentoring brokers, expanding the office’s footprint, and proving that real estate can be a lifelong craft built on character. His mission is simple and steady: he wants to foster clients for life, a team that operates like family, and a brokerage that outworks the market.

“Right now I’m focused on pushing through the market shifts while providing exceptional service to my clients,” David says. “And to cultivate the next generation of brokers to achieve high-level success both personally and as a team



Our team defines success as positively impacting as many lives as we can through personalized real estate services and exceptional results.”



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ROSY REYNOLDS

Lead Differently

BY LAUREN YOUNG
PHOTOS BY KDE PHOTOGRAPHY

A home isn't just a property; it's where life happens," says Rosy Reynolds, REALTOR® with Baird & Warner. "I wanted a career where I could combine service, strategy, and heart while making a real difference in people's lives."

For Rosy, real estate isn't about transactions; it's about transformation. And that belief has fueled her six-year journey from hospitality entrepreneur to trusted real estate advisor, where she brings compassion and confidence to every client she serves.

Born and raised in Bloomingdale, Illinois, Rosy grew up in a close-knit Italian-American family that deeply shaped her identity. That quiet strength and unwavering support became the foundation of everything Rosy would pursue.

"My parents immigrated from Italy in the 1960s," she says. "They led with love, resilience, and sacrifice. They taught me the value of hard work without ever needing to say a word. They showed it every single day."

A proud graduate of Benedictine University with honors in business management, Rosy once imagined she'd become a lawyer. But after taking the LSAT, she realized her passion no longer aligned with that path.

"I also tried the nine-to-five," she says, "but it wasn't for me."

So instead, she stayed in the hospitality industry, which she'd started working



“

I'm most passionate about guiding people through one of the most important decisions of their lives.”

in during high school, and eventually became part-owner of a bar. It was a leap into entrepreneurship that gave her real-world experience in staffing, training, event planning, and service—skills that would later prove essential in real estate. As can happen, despite every effort, not every chapter in business works out happily.

But Rosy's strengths and experience soon saw her working for a hospitality group that had her open and manage a new bar, and eventually, also private parties and events. That period brought her new opportunities and a new beginning.

“During this time, I met and fell in love with my husband, Ryan,” Rosy says. “After our wedding, we sat down and discussed our future. He was already a successful business owner with a staff of twenty-eight at his salon. We knew it would be a risk for me to start over, but he had every faith in me and gave me all his support.”

With that encouragement, Rosy stepped into real estate and quickly discovered that her background in service and relationships gave her a unique edge.

“I'm most passionate about guiding people through one of the most important decisions of their lives,” she says. “I love being a steady, trusted voice during what can be an emotional process, helping my clients move forward with clarity and confidence.”

Her approach is rooted in imagining herself in each of her clients' unique circumstances. From the beginning, Rosy, who has since become a luxury listing and buyer's agent, made it her goal to emphasize personal relationships over

hitting her sales goals. Take care of the people, she thought, and the results would take care of themselves.

“I wanted to shift the focus from transactions to transformation, putting people before paperwork,” she says. “Buying or selling a home is an emotional, vulnerable, and deeply personal experience and endeavor. We should honor that.”

For Rosy, that honor shows up in the form of repeat clients and heartfelt referrals.

“When a past client refers me to someone they care about, that's the ultimate reward,” she says. “It means they felt seen, supported, and satisfied enough to share my name.”

Beyond business, Rosy lives a life filled with family. Sunday dinners with her parents, Tony and Anna, and her brother, Mario, and his family, are sacred. She and her husband, Ryan, share a love for trying new restaurants, traveling, and making memories with their French bulldog, Coco Chanel Mademoiselle.

Rosy is also deeply committed to giving back. She supports causes close to her heart, including cancer charities, Rett syndrome awareness, women and children's shelters, pet adoption, local community outreach, and St. Jude's Children's Research Hospital.

“Any fundraiser or benefit to help others, I'm there,” Rosy says.

Looking ahead, Rosy hopes to keep growing her business while staying grounded in the values that brought her here.

“Success, to me, means living in alignment with my values, doing meaningful work, serving others well, and still having time for the people and moments that matter most,” Rosy says.

“Growth comes from believing in your own voice,” she adds. “You don't have to do things the way everyone else does. Lean into your strengths, stay coachable, and don't be afraid to lead differently.”



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TOP 150 STANDINGS

Teams and Individuals from January 1, 2025 to August 31, 2025

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
1	Tim	Schiller	45	\$38,455,900	61	\$42,203,035	106	\$80,658,935
2	Dawn	McKenna	15	\$25,888,000	32	\$49,602,732	47	\$75,490,732
3	Bryan	Bomba	23	\$36,466,800	14	\$17,940,999	37	\$54,407,799
4	Nicholas	Solano	82	\$50,561,550	0	\$0	82	\$50,561,550
5	Kim	Preusch	26	\$26,292,011	20	\$22,553,000	46	\$48,845,011
6	Lance	Kammes	46	\$26,385,300	33	\$19,563,500	79	\$45,948,800
7	Larysa	Domino	16	\$25,247,500	12	\$16,021,000	28	\$41,268,500
8	Maureen	Rooney	32	\$21,579,000	29	\$18,286,400	61	\$39,865,400
9	Daynae	Gaudio	79	\$37,858,203	0	\$0	79	\$37,858,203
10	Kris	Berger	14	\$25,568,000	11	\$10,972,868	25	\$36,540,868
11	Linda	Feinstein	27	\$25,465,500	12	\$9,618,300	39	\$35,083,800
12	Alice	Chin	23	\$18,007,900	19	\$15,574,037	42	\$33,581,937
13	Nathan	Stillwell	32	\$20,794,224	19	\$12,594,971	51	\$33,389,195
14	Pat	Murray	35	\$24,288,501	16	\$8,659,400	51	\$32,947,901
15	Kelly	Stetler	20	\$19,558,700	14	\$13,244,100	34	\$32,802,800
16	Linda	Little	57	\$28,911,497	0	\$0	57	\$28,911,497
17	Lori	Johanneson	26	\$17,000,222	16	\$11,024,000	42	\$28,024,222
18	Sabrina	Glover	19	\$12,946,100	22	\$14,592,500	41	\$27,538,600
19	Jan	Morel	13	\$17,534,900	8	\$8,960,000	21	\$26,494,900
20	Patty	Wardlow	20	\$12,166,000	22	\$13,731,100	42	\$25,897,100
21	Christine	Wilczek	29	\$18,477,050	10	\$7,068,000	39	\$25,545,050
22	Sarah	Leonard	17	\$7,483,900	43	\$16,957,000	60	\$24,440,900
23	Bridget	Salela	13	\$12,904,000	14	\$11,231,600	27	\$24,135,600
24	Renee	Hughes	18	\$12,655,876	12	\$11,328,500	30	\$23,984,376
25	Courtney	Stach	18	\$16,468,000	10	\$7,437,513	28	\$23,905,513
26	William	White	19	\$17,682,500	8	\$4,931,500	27	\$22,614,000
27	Stacey	Harvey	8	\$8,927,000	12	\$13,164,500	20	\$22,091,500
28	Julie	Schwager	15	\$14,138,400	9	\$7,748,000	24	\$21,886,400
29	Natalie	Weber	15	\$15,090,000	5	\$4,289,500	20	\$19,379,500
30	Lisa	Byrne	21	\$13,197,055	9	\$5,596,500	30	\$18,793,555
31	Jennifer	Iaccino	9	\$10,125,625	11	\$8,452,500	20	\$18,578,125
32	Trevor	Pauling	11	\$14,030,654	3	\$4,437,480	14	\$18,468,134
33	Katie	Minott	9	\$16,113,000	3	\$2,124,500	12	\$18,237,500
34	Julie	Sutton	6	\$7,937,500	7	\$10,271,625	13	\$18,209,125

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
35	Ryan	Cherney	35	\$17,983,594	0	\$0	35	\$17,983,594
36	Michael	Thornton	19	\$7,904,500	19	\$10,037,150	38	\$17,941,650
37	Natasha	Miller	17	\$13,811,000	5	\$3,997,000	22	\$17,808,000
38	Margaret	Giffin	13	\$10,311,500	10	\$7,291,500	23	\$17,603,000
39	Ginny	Leamy	19	\$7,744,100	15	\$9,721,663	34	\$17,465,763
40	Elaine	Pagels	14	\$7,465,938	12	\$9,725,154	26	\$17,191,092
41	Jill	Clark	14	\$14,706,000	3	\$2,420,000	17	\$17,126,000
42	Jeffrey	Proctor	8	\$9,293,042	9	\$7,729,950	17	\$17,022,992
43	Holley	Kedzior	14	\$10,738,100	9	\$5,406,400	23	\$16,144,500
44	Mike	Berg	28	\$12,202,700	5	\$3,916,000	33	\$16,118,700
45	Susan	Hoerster	9	\$7,039,000	13	\$8,731,400	22	\$15,770,400
46	Lauren	Walz	7	\$9,777,000	2	\$5,900,000	9	\$15,677,000
47	Matt	Laricy	6	\$3,842,500	18	\$11,808,043	24	\$15,650,543
48	Virginia	Jackson	12	\$8,789,900	9	\$6,828,790	21	\$15,618,690
49	Michael	LaFido	10	\$9,443,786	4	\$5,952,786	14	\$15,396,572
50	Jackie	Angiello	15	\$8,164,900	13	\$7,224,900	28	\$15,389,800

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TOP 150 STANDINGS

Teams and Individuals from January 1, 2025 to August 31, 2025

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
51	Keith	McMahon	12	\$7,554,100	11	\$7,552,700	23	\$15,106,800
52	Justin	Greenberg	8	\$3,637,500	23	\$10,866,756	31	\$14,504,256
53	Chris	Lukins	8	\$5,622,000	9	\$8,693,554	17	\$14,315,554
54	Lisa	Wolf	16	\$9,489,900	11	\$4,573,000	27	\$14,062,900
55	Penny	O'Brien	17	\$11,955,000	4	\$2,041,500	21	\$13,996,500
56	Jennifer	Drohan	18	\$10,106,500	5	\$3,887,000	23	\$13,993,500
57	Lina	Shah	9	\$10,165,000	4	\$3,790,000	13	\$13,955,000
58	Briana	Murray	4	\$5,580,500	7	\$8,280,000	11	\$13,860,500
59	Paul	Baker	18	\$8,452,710	13	\$5,294,166	31	\$13,746,876
60	Beth	Burt	9	\$10,564,000	5	\$3,133,000	14	\$13,697,000
61	Paul	Mancini	4	\$4,873,500	8	\$8,801,500	12	\$13,675,000
62	Megan	McCleary	6	\$11,705,400	1	\$1,790,000	7	\$13,495,400
63	Julie	Hennessey	2	\$4,725,000	3	\$8,737,000	5	\$13,462,000
64	Carrie	Foley	8	\$7,183,900	6	\$6,021,000	14	\$13,204,900
65	Hui	Li	10	\$6,757,000	11	\$6,440,490	21	\$13,197,490
66	Melissa	Montanye	5	\$6,480,000	5	\$6,715,000	10	\$13,195,000
67	Donald	Romanelli	7	\$10,434,000	4	\$2,680,750	11	\$13,114,750
68	Vipin	Gulati	7	\$4,875,000	14	\$8,108,000	21	\$12,983,000
69	Tom	Fosnot	23	\$9,693,900	8	\$3,271,900	31	\$12,965,800
70	Cindy	Banks	18	\$9,270,000	8	\$3,401,041	26	\$12,671,041
71	Kimberly	Brown-Lewis	11	\$4,468,500	17	\$8,134,500	28	\$12,603,000
72	Victoria	Tan	8	\$4,276,845	17	\$8,254,306	25	\$12,531,151
73	Kate	Erickson	3	\$6,619,000	2	\$5,649,000	5	\$12,268,000
74	Brandon	Blankenship	13	\$5,568,106	13	\$6,677,378	26	\$12,245,484
75	Laura	McGreal	9	\$6,058,250	9	\$6,080,400	18	\$12,138,650
76	Walter	Burrell	10	\$9,047,000	2	\$3,025,000	12	\$12,072,000
77	Kathryn	Pinto	12	\$7,340,000	9	\$4,678,900	21	\$12,018,900
78	Gail	Niermeyer	10	\$7,466,000	4	\$4,550,000	14	\$12,016,000
79	Litsa	Lekatsos	7	\$3,938,500	15	\$7,963,500	22	\$11,902,000
80	Ginny	Stewart	4	\$7,165,000	4	\$4,680,000	8	\$11,845,000
81	Kim	Moustis	18	\$7,612,950	12	\$4,190,050	30	\$11,803,000
82	Sairavi	Suribhotla	12	\$7,059,501	8	\$4,672,789	20	\$11,732,290
83	Tracy	Anderson	5	\$6,437,500	5	\$5,195,701	10	\$11,633,201
84	Steven	Powers	2	\$2,762,500	4	\$8,743,500	6	\$11,506,000

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
85	Maureen	McCarthy	5	\$4,864,950	6	\$6,578,403	11	\$11,443,353
86	Joseph	Champagne	11	\$6,979,115	7	\$4,406,500	18	\$11,385,615
87	Cindy	Purdum	8	\$4,952,500	7	\$6,317,000	15	\$11,269,500
88	Angela	Testa-Kerivan	15	\$9,273,000	4	\$1,940,000	19	\$11,213,000
89	David	Aranki	6	\$10,178,032	2	\$1,025,000	8	\$11,203,032
90	William	Anderson	13	\$6,620,900	10	\$4,543,990	23	\$11,164,890
91	Meredith	Lannert	9	\$8,735,000	4	\$2,293,000	13	\$11,028,000
92	Wendy	Pawlak	13	\$6,959,900	8	\$4,030,000	21	\$10,989,900
93	Michael	Muisenga	8	\$9,185,403	4	\$1,772,000	12	\$10,957,403
94	Carl	Cho	12	\$5,514,000	9	\$5,187,500	21	\$10,701,500
95	Bernard	Cobb	14	\$8,949,000	4	\$1,731,700	18	\$10,680,700
96	Ivan	Santos	30	\$10,661,400	0	\$0	30	\$10,661,400
97	Melanie	Young	18	\$8,459,200	5	\$2,151,000	23	\$10,610,200
98	Eric	Logan	9	\$4,891,900	11	\$5,591,000	20	\$10,482,900
99	Puneet	Kapoor	5	\$3,623,000	9	\$6,784,000	14	\$10,407,000
100	Thomas	Pilafas	12	\$8,883,100	2	\$1,487,500	14	\$10,370,600

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TOP 150 STANDINGS

Teams and Individuals from January 1, 2025 to August 31, 2025

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
101	Tracy	Tran	10	\$3,532,300	17	\$6,680,500	27	\$10,212,800
102	Denis	Horgan	17	\$6,919,000	9	\$3,255,950	26	\$10,174,950
103	Natalie	Ryan	3	\$5,210,865	4	\$4,900,000	7	\$10,110,865
104	Meredith	Van Syckle	4	\$5,582,500	6	\$4,522,900	10	\$10,105,400
105	Maureen	Flavin	12	\$6,259,809	6	\$3,691,000	18	\$9,950,809
106	Julie	Kaczor	4	\$3,455,000	8	\$6,318,000	12	\$9,773,000
107	Ondrea	Weikum-Grill	9	\$7,378,306	3	\$2,350,000	12	\$9,728,306
108	Grigory	Pekarsky	0	\$0	17	\$9,623,000	17	\$9,623,000
109	Madison	Verdun	8	\$3,488,500	13	\$6,094,000	21	\$9,582,500
110	ElizaBeth	Schoonenberg	4	\$6,555,421	4	\$3,010,000	8	\$9,565,421
111	Diane	Salach	2	\$1,641,000	5	\$7,903,000	7	\$9,544,000
112	Lisa	Zeller-O'Malley	4	\$3,147,500	8	\$6,354,875	12	\$9,502,375
113	Jennifer	Vande Lune	4	\$2,871,000	5	\$6,555,000	9	\$9,426,000
114	John	Kloster	2	\$1,499,900	6	\$7,908,000	8	\$9,407,900
115	Holly	Connors	14	\$5,540,125	8	\$3,829,400	22	\$9,369,525
116	Kimberly	Heller	17	\$6,069,700	7	\$3,193,400	24	\$9,263,100
117	Eva	Burns	5	\$2,855,000	11	\$6,355,800	16	\$9,210,800
118	Julie	Roback	13	\$6,963,000	3	\$2,210,000	16	\$9,173,000
119	Patrick	Roach	10	\$3,680,000	9	\$5,471,000	19	\$9,151,000
120	Casselyn	Tertell	6	\$3,591,500	8	\$5,488,807	14	\$9,080,307
121	Christopher	Prokopiak	8	\$2,989,900	13	\$5,994,050	21	\$8,983,950
122	Simran	Dua	7	\$4,191,000	10	\$4,735,130	17	\$8,926,130
123	David	Gust	13	\$5,993,333	7	\$2,791,000	20	\$8,784,333
124	Diane	Coyle	13	\$5,767,555	6	\$3,005,000	19	\$8,772,555
125	David	Swanson	5	\$3,690,000	8	\$5,058,000	13	\$8,748,000
126	Sophia	Su	7	\$6,207,000	5	\$2,522,000	12	\$8,729,000
127	Pasquale	Selvaggio	7	\$4,057,000	6	\$4,640,891	13	\$8,697,891
128	Cathy	Litoborski	14	\$7,379,000	3	\$1,245,000	17	\$8,624,000
129	Jeff	Salhani	2	\$2,045,000	6	\$6,541,000	8	\$8,586,000
130	Rick	OHalloran	9	\$6,487,750	3	\$2,010,500	12	\$8,498,250
131	Lynda	Wehrli	8	\$5,715,000	5	\$2,733,600	13	\$8,448,600
132	Lance	Kirshner	2	\$1,154,688	7	\$7,246,000	9	\$8,400,688
133	Neveen	Michael	4	\$2,133,000	6	\$6,077,000	10	\$8,210,000
134	Sandy	Hunter	8	\$6,295,000	3	\$1,846,363	11	\$8,141,363

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
135	Dean	Tubekis	5	\$2,575,000	5	\$5,543,000	10	\$8,118,000
136	Lydia	Memeti	3	\$1,439,000	5	\$6,610,888	8	\$8,049,888
137	Kathie	Frerman	2	\$1,828,000	7	\$6,201,788	9	\$8,029,788
138	Courtney	Monaco	11	\$6,027,600	5	\$1,996,000	16	\$8,023,600
139	Jack	Brennan	5	\$4,570,000	4	\$3,315,000	9	\$7,885,000
140	Debbie	Obradovich	4	\$5,142,500	3	\$2,680,000	7	\$7,822,500
141	Mary Beth	Ryan	3	\$3,244,000	5	\$4,498,000	8	\$7,742,000
142	Matthew	Smith	4	\$3,351,000	8	\$4,352,700	12	\$7,703,700
143	Troy	Cooper	6	\$5,051,980	5	\$2,587,900	11	\$7,639,880
144	Bridget	Carroll	7	\$4,155,345	7	\$3,455,000	14	\$7,610,345
145	Larry	Reedy	7	\$5,810,100	2	\$1,762,500	9	\$7,572,600
146	Juliet	Mills-Holubowicz	3	\$2,796,000	4	\$4,772,500	7	\$7,568,500
147	Harris	Ali	2	\$1,300,000	9	\$6,251,000	11	\$7,551,000
148	Christopher	Crawford	4	\$5,590,000	2	\$1,950,000	6	\$7,540,000
149	Laura	Michicich	6	\$3,374,000	6	\$4,151,573	12	\$7,525,573
150	Dimpi	Mittal	5	\$3,890,000	6	\$3,589,900	11	\$7,479,900

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