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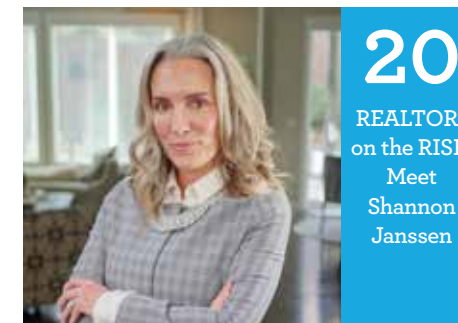
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PUBLISHER'S



Welcome to the April issue of *Portland Real Producers*. While we remain in a higher rate environment and the market has slowed, many industry experts, including this month's featured partner, Nikki Meyerink of Select Lending Services, believe a tsunami is coming! According to Meyerink, now is the time to sharpen skills, cultivate contacts and double down on marketing.

Also, in the pages of this issue, you'll hear from Principal Broker of Hustle & Heart Homes, Emily Corning, who embodies the name of the brokerage she founded. You'll love learning about her unique combination of grit and compassion, which has served her well throughout her professional journey.

For our REALTOR® on the Rise piece we shine the spotlight on Shannon Janssen of Coldwell Banker Bain. Janssen left behind the corporate world and a jet-setting lifestyle to join the thriving real estate industry.

Finally, in our REAL Stories segment, when caught up with John and Priscilla DeCosta of The DeCosta Team, Keller Williams Realty Portland Premiere, to learn all about their fur baby, Taylor Blue. John and Priscilla epitomize the loving expression, *dog people!*

Enjoy!


Cheers,

Jiffany

Connect with us by joining our private Facebook group: *Portland's Top 500 Real Producers Community.*

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A portrait of Emily Corning, a woman with long dark hair, smiling. She is wearing a white tube top, a light-colored blazer, and jeans with a gold LV belt buckle. The background is a dark, textured wall.

►► top producer

By **Stephanie Von Allmen**
Photography by **Gunsul Photography**

meet Emily Corning

of Hustle & Heart Homes

Principal Broker of Hustle & Heart Homes, Emily Corning, embodies the name of the brokerage she founded. A hard worker from the moment she graduated high school, selling shoes at Nordstrom, Corning's unique combination of grit and compassion has served her well throughout her professional journey.

After 13 years in various commission-based sales roles, Corning had what she jokingly refers to as her *third-life crisis*. "I was miserable working in b2b sales," explained Corning. "I felt like I wasn't present for my family and a slave to cold calling."

After a long heart-to-heart with her husband, Corning decided to take a leap of faith and pursue her long-time desire to become a REALTOR®. "I obtained my license in just one month's time and immediately quit my job, which was both terrifying and exhilarating at the same time," commented Corning. "The adrenalin made me feel there was no room for failure and enabled me to hit the ground running. Flash forward seven years with nearly \$200 million in volume sold and my own brokerage with an incredible team working - I would say it was the best gamble I could have made—betting on myself."

We asked Corning to share some of her favorite aspects of the job, to which she replied, "Building connections is literally the most rewarding part for me. It's all about making a difference in my clients' lives, my team's lives, and in the industry as a whole. Also, one of the greatest rewards of building

your business exclusively by referral is getting to reflect and see where the relationships began. I have worked with nearly 300 different clients over the last seven years, and I can honestly tell you where each one originated."

Corning went on to describe how much being a part of the real estate industry means to her, both personally and professionally. "Being in this business has allowed me to connect with so many people on so many levels from around the world! Being able to build those relationships while shaking up the industry is something I will never take for granted."

Apart from the day-to-day business of running a real estate brokerage, Corning is passionate about giving back to the industry. One way she accomplishes this is by organizing motivational events. Corning recently hosted one such event with one of her preferred lenders and close friends, Mikal Mele, focused on the power of optimism. Over 90 agents attended to hear local powerhouse Jessi Duley, founder of BurnCycle and Reckless Optimist, deliver a keynote on the topic.

"I have a deep desire to help change the narrative from 'the market has shifted, and I am paralyzed by fear to the market has shifted and with it comes the opportunity to dig deep, spark growth, and refine skills'" Corning explained. "I received so much positive feedback from attendees expressing their gratitude and appreciation for the subject matter that I'm inspired to continue to host these types of events."

Growing and Giving Are Her Secrets to Success

When Corning isn't consumed with work, she enjoys spending time with her husband, Christian, her two sons, Ben and Ethan, and their pair of Golden Retrievers, Charlie and Penny. In addition, she loves cooking and entertaining in her home. "There is nothing quite like breaking bread with great people," said Corning. "I demonstrate my affection for my loved ones by taking the time to create a special experience for them."

And what would a lovely dinner party be without fine wine? Corning has

a strong appreciation for the stuff and has curated an impressive wine collection since residing in Sherwood. "Living in such close proximity to so many fabulous vineyards for the past nine years intensified my love for the fermented grape. I have a really hard time turning down a good glass of champagne. It's my kryptonite!"

Also, in her free time, Corning is dedicated to supporting the local police department, where her husband served as an officer for ten years. "Even though Christian is no longer



active in law enforcement, much of our social sphere and close friends are," explained Corning. "Supporting police is near and dear to my heart, so over the years, I have raised thousands of dollars for local police departments in a show of support."

There is a lot to be learned from this Top Producer with an insatiable appetite for connecting with others. Her final pearls of wisdom to future Top Producers are to blaze your own trail and be intentional about it. "Don't try to be like anyone else but yourself. Each one of us has something inside of us that makes us tick and enables us to feel empowered. Do the work it takes to discover what that is and run with it because I promise that while the income aspect can be part of your "why," it's not the only thing that moves you. Dig deep, find it, and you will be amazed at how far you will go. And while you are at it, make sure you surround yourself with people who align with your vision and values. YOU are the company you keep," concluded Corning.

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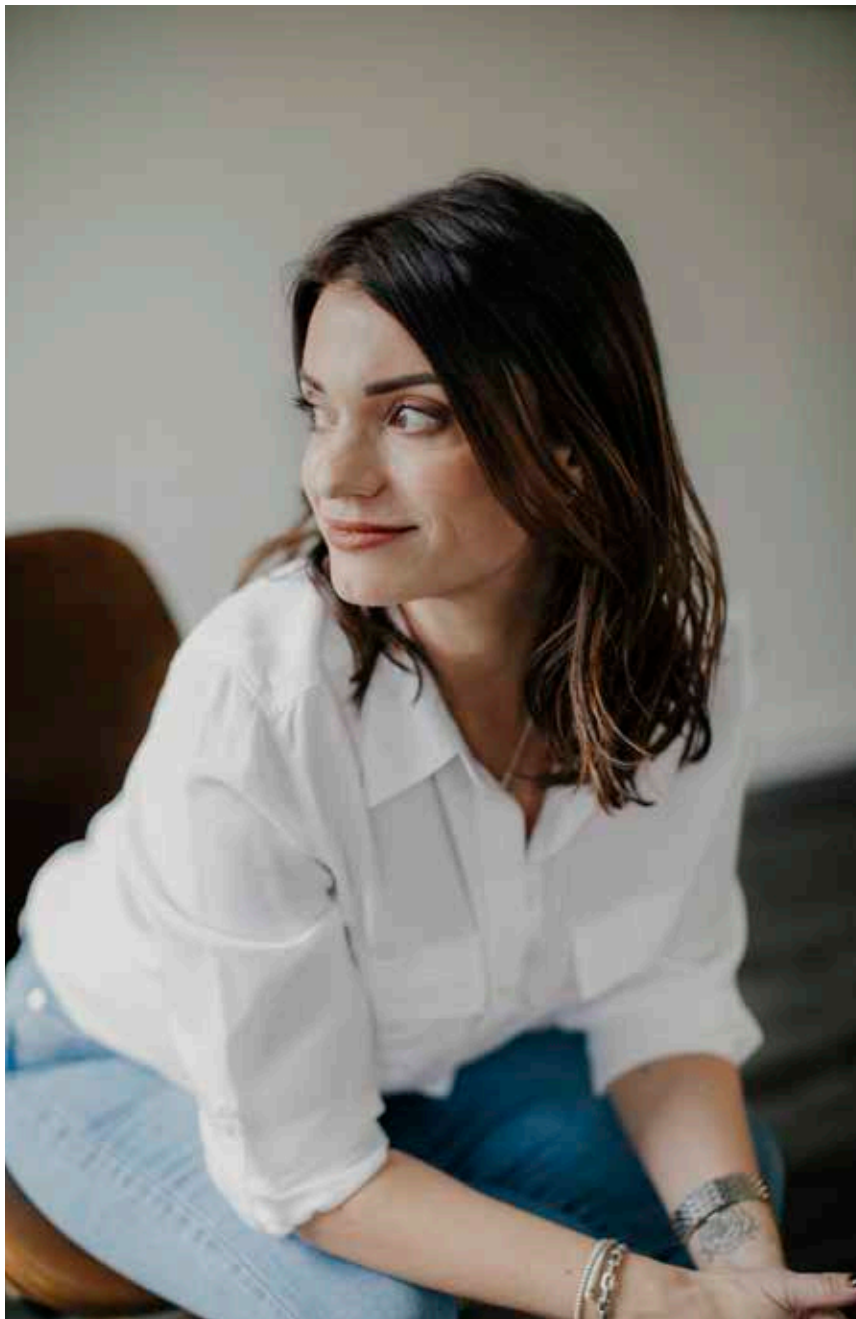
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“Being in this business has allowed me to connect with so many people on so many levels from around the world! Being able to build those relationships while shaking up the industry is something I will never take for granted.



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TAYLOR BLUE

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As you know, we love pets here at Portland Real Producers! So, when we found out about John and Priscilla DeCosta's fur baby, Taylor Blue, we had to learn more! John and Priscilla, of The DeCosta Team, Keller Williams Realty Portland Premiere, are dog-people! They have had pups for years, but Taylor Blue has truly worked his way into their hearts.

What is Taylor's breed/age?
Taylor is a 2-year-old Pekingese.

Where and why did you get Taylor?
He was born in Coos Bay Oregon. We had our eye on this particular breeder for some time. Our other pups, Jack and Mosey were rescue babies.

Is there a story behind Taylor Blue's name?
We had to wait to see him before naming him. We had actually chosen the name Finley, but he just didn't look like a Finley!

What special talents or unique quirks does Taylor have?
When we're home, he's always with us. When we leave, he waits by the door until we arrive home, on one of his five doggie beds (he is not too spoiled!)

He lays on his back moving his paws back and forth when he wants his tummy rubbed. And, he definitely sports his "Peke-A-Tude" when needed!

Any funny stories you would like to share about Taylor?

Nate our window washer came and Taylor barked and growled at him for the longest time.... Finally, he befriended Nate and was so sad when he left! He went to each window looking for him!

We love our little boy!



meet —
SHANNON
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Janssen

This month's REALTOR® on the Rise, Shannon Janssen of Coldwell Banker Bain, left behind the corporate world and a jet-setting lifestyle and is thriving in the real estate industry. We caught up with Shannon to learn about her background and where she is headed.

When did you start your career in Real Estate?

I began my career in real estate in the Fall of 2020. It's something I had considered for years, and with the pandemic, the stars aligned and gave me the opportunity I needed to make that jump! I got my license in mid-August, joined my brokerage at the end of that month, and had my first listing go live the 2nd week of September during all of the fires. It has been a wild ride ever since!

What did you do before you became a REALTOR®?

I spent 20+ years in Retail Buying, Planning, and Merchandising, most of that time at Macy's. During my last 4 years at Macy's, I lead field planning and merchandise execution teams nationally and had an office in the Herald Square Macy's (Miracle on 34th Street). I was on a plane every week, on a first-name basis with the Delta Sky Club employees at PDX, and hadn't slept in my own bed for more than a week straight in years. When COVID hit, it was a huge change of pace for me, but also a great blessing. After a few months at home, seeing my husband every day, and sleeping for more than 5 hours every night, I decided that going back to the way things had been prior to COVID was not the right path for me.



“ Meeting new people, making new friends, the joy on a client's face when they get their offer accepted, the excitement of giving someone keys to a new home, the friendly text months after close to share changes made in a new home.

AT THE CENTER OF EVERYTHING I LOVE ABOUT THIS BUSINESS IS THE PEOPLE.

”



Did you have a mentor or someone that helped lead the way?

I feel fortunate to have had a long list of mentors since the moment I decided to get my real estate license. A former Macy's colleague, David Merrick, referred me to my brokerage and Principal Broker before I even got my license. My Principal Broker, David Sly, was very wise and immediately introduced me to whom I consider to be my greatest Mentor, Kevin May. We have a similar retail background, strong work ethic, and a sarcastic sense of humor and hit it off immediately. He took me under his wing, invited me to host an Open House with him my first week, and helped introduce me to a long list of other mentors in my office that gave me opportunities and supported me along the way: Dennis Hagggar, Raejean Sly, Lori Hamilton, Patrick Henry, Atussa Valenti, Heather Parmley....honestly the list goes on! All that being said, I could not do what I do without the support of my husband, Joel. Since the morning I came downstairs and proclaimed I was getting my real estate license, he has been my greatest supporter and champion.

What's your favorite part of being a REALTOR®?

What has become the most rewarding part of your business? It's the people. Meeting new people, making new friends, the joy on a client's face when they get their offer accepted, the excitement of giving someone keys to a new home, the friendly text months after close to share changes made in a new home. At the center of everything I love about this business is the people.

What is your biggest challenge as a REALTOR®?

Finding time to do it all. This business is 24/7 in a way that a salaried corporate job isn't, and I believe that was only amplified in the frenzied market of the last few years. I can't tell you how many dinners I've spent with my laptop on the table, Birthday parties I had to sneak away from to write offers or calls I've taken from the beach or a mountain. Learning to balance it all and still take time for me is something I'm working on this year.

Are there any charities or organizations you support?

I believe strongly in giving back to the community I live in. I am the President of the Cedar Mill Business Association, a nonprofit that brings together small business owners throughout the Sunset corridor. We also have a partnership with the Beaverton Resource Center which has allowed

“

Starting a new career in a new industry can be really daunting. I have been consistently impressed with the level of professionalism, support, and feeling of community I have experienced with others in this business.

I LOOK FORWARD TO SHARING THE SAME LEVEL OF COURTESY, RESPECT, AND EXPERTISE WITH OTHERS AS I GAIN EXPERIENCE IN THIS BUSINESS.

”



us to expand our charitable giving within our community. I also volunteer frequently with SOLVE, an organization whose mission is to bring Oregonians together to improve our environment. They host regular litter cleanups all over the city and make it really easy to spend a few hours giving back.

Tell us about your family. Any pets?

I have a wonderful husband, Joel, two bonus sons, and a King Charles Cavalier Spaniel named Jerome. If you follow me on Social Media, you get to see a lot of Jerome. I am very close with my parents and sister and still speak with my mom at least once a day (usually more). I also have wonderful in-laws that live less than a mile from us. Every year we host Thanksgiving, bringing both families together, and it is a tradition I look forward to year-round.

What are your hobbies and interests outside of the business?

I love to travel and am constantly planning new adventures. Last year we were able to take our boys on three big trips out of the country and it's a year I'll cherish forever. I have always been an active person, and rotate between running, walking, spinning, or "cruising" on our cruiser bikes during the summer months. I'd also consider myself a foodie. I am a "live to eat" person vs the other way around and there isn't anything I wouldn't try. Joel and I go out to eat at least twice a week, enough to explore something new and revisit our favorite spots consistently.

Is there anything else you would like to communicate using this Portland Real Producer platform?

Starting a new career in a new industry can be really daunting. I have been consistently impressed with the level of professionalism, support, and feeling of community I have experienced with others in this business. I look forward to sharing the same level of courtesy, respect, and expertise with others as I gain experience in this business.

CONNECT WITH SHANNON JANSSEN

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meet Nikki Meyerink

Venture President at Select Lending Services



For our April Partner Spotlight, we had the pleasure of speaking with Nikki Meyerink, Venture President at Select Lending Services (SLS). The twenty-year veteran in real estate explains why SLS -- a joint venture with CMG Financial and Cascade Hasson Sotheby's International Realty -- is such a powerful combination. "The formidable pairing of CMG as our lending partner and Cascade Hasson Sotheby's International Realty as our real estate partner is simply unmatched in the industry," explained Meyerink.

The Outlook is Bright at SLS



CMG Financial provides the operational support SLS needs to find the right loan for every home buyer looking to purchase or a homeowner looking to refinance. "As a direct lender with local underwriting and processing, we can sustain a high level of communication with the client and the realtor partner as the norm, not the exception," described Meyerink. "This also allows us to pilot new products before other lenders."

Meyerink continued, "In addition to originating all conventional, government, and jumbo loans, SLS loan officers have access to CMG's proprietary products like HomeFundIt, the online down payment gifting platform, and the All-In-One Loan, the first-lien HELOC designed to help pay off the mortgage faster."

It's been a long and windy road to get where Meyerink is today. Her professional journey began in the field of architecture. While she studied to become an interior architect in college at the University of Oregon, she was surprised to find the industry rather unfulfilling once she was immersed in it. Quite randomly, her next career move was into the retail space working at a western apparel store called Double H Western Wear. "I absolutely loved it," exclaimed Meyerink. "I moved up quickly within the organization, first becoming a manager, then added buyer / merchandiser to my duties, ultimately to stay with the company for over 10 years."

The mother of three eventually decided to take a break to stay home with her third child. "I enjoyed being

a stay-at-home mommy for a beat, I eventually felt called back to the workplace," commented Meyerink. "I had a friend at Agape Home Mortgage who asked if I wanted to come on board as a processor and that's where I first got my feet wet in the real estate business."

Meyerink quickly ascended within the company, becoming a loan officer and ultimately branch manager of the Salem office. Meyerink had finally found her true calling. "Real estate was right up my alley," expressed Meyerink. "I feel that I am passionate about listening intently to my clients, their unique situations, and financial goals, and ultimately come up with a creative solution that leaves them in a better place emotionally and financially. Not everybody does a great job at both."

Meyerink made a few moves, both personally and professionally, between her time at Agape Home Mortgage and her current role at SLS, including stints at Sterns Lending, Directors Mortgage, and Axia Home Loans. She also had a stretch of time at All Western Mortgage in Las Vegas when she and her husband moved for his job with the UFC. “When we moved back to Portland after two years in Las Vegas I had lost all of my local contacts,” explained Meyerink. “Fortunately, I had a friend that offered me a position as the in-house lender for Coldwell Banker Bain and it was perfect timing so I gladly accepted.”



Meyerink was content with her latest career move until Hasson President, Lynae Forbes and CEO Steve Dudley, invited her to be a part of their new venture. It took nine months of courting before she agreed, but she couldn’t be happier with her decision to join SLS. “This in-house lending relationship ultimately improves the overall buying experience for clients, pairing our agents and loan officers with the best products available in the marketplace,” said Meyerink.

“We are currently in a higher rate environment and the market has slowed but a tsunami is coming. Now is the time to sharpen skills, cultivate contacts, double down on marketing and talk to a knowledgeable lender. When given the right advice at the right time, everyone profits,” concluded Meyerink.

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TOP 300 STANDINGS

Here are the top 300 for January-February 2023

#	FIRST NAME	LAST NAME	COMPANY
1	Steve	Nassar	Premiere Property Group, LLC
2	Darryl	Bodle	Keller Williams Realty Portland Premiere
3	Drew	Coleman	Opt
4	Nick	Shivers	Keller Williams PDX Central
5	Jennie	Briggs	Holt Homes Realty, LLC
6	Sarah	Lutz	Toll Brothers Real Estate Inc
7	Declan	O'Connor	Cascade Hasson Sotheby's International Realty
8	Rebecca	Krueger	RE/MAX Equity Group
9	Steve	Kaer	Kaer Property Group
10	C. Morgan	Davis	Keller Williams PDX Central
11	Gary	Cook	Stone Bridge Realty, Inc
12	Jordan	Matin	Matin Real Estate
13	Claire	Paris	Paris Group Realty LLC
14	Brian	D'Ambrosio	Real Estate Performance Group
15	Tessa	Gold	John L. Scott
16	Derek	Peterson	Better Homes & Gardens Realty
17	William	Davidson	Stone Bridge Realty, Inc
18	Dirk	Hmura	ELEETE Real Estate
19	Kimberly	Gellatly	Berkshire Hathaway HomeServices NW Real Estate
20	Kendall	Bergstrom-Delancellott	ELEETE Real Estate
21	Andrew	Pienovi	Windermere Realty Trust
22	Paul	Wells	Renaissance Development Corp.
23	Pat	Bangerter	ELEETE Real Estate
24	Justine	Syck	Premiere Property Group, LLC
25	Erin	Rothrock	Cascade Hasson Sotheby's International Realty
26	Brittany	Gibbs	Move Real Estate Inc
27	Chris	Suarez	Keller Williams Sunset Corridor
28	Matthew	Tercek	eXp Realty, LLC
29	Megan	Talalemotu	John L. Scott
30	P.C..	Sjodin	Windermere West LLC
31	Terry	Sprague	LUXE Forbes Global Properties
32	Marc	Fox	Keller Williams Realty Portland Premiere
33	Jennifer	Turner	Lovejoy Real Estate
34	Connie	Vera	eXp Realty, LLC

#	FIRST NAME	LAST NAME	COMPANY
35	Michelle	Pascoe	Orchard Brokerage, LLC
36	Beth	Benner	Living Room Realty
37	Katie	Fracasso PC	Keller Williams Realty Professionals
38	Dustin	Funes	Premiere Property Group, LLC
39	Maureen	Hotchkiss	Cascade Hasson Sotheby's International Realty
40	Chandra	Noble-Ashford	Think Real Estate
41	Kristina	Opsahl	Where, Inc
42	Freddie	Figueroa	Premiere Property Group, LLC
43	Brian	Gentry	John L. Scott Sandy
44	Andrew	Galler CRS	Realty Works Group
45	Adriana	Gavozdea	Premiere Property Group, LLC
46	Carolyn	Hoty	Keller Williams Realty Professionals
47	Tyler	Lankheet	Premiere Property Group, LLC
48	Mark	Charlesworth	Keller Williams PDX Central
49	Darcie	VanderZanden	Keller Williams Sunset Corridor
50	Krishnakumar	Regupathy	Krishna Realty

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TOP 300 STANDINGS

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#	FIRST NAME	LAST NAME	OFFICE
51	Vijay	Gopalswamy	MORE Realty
52	Karina	Stark	Keller Williams Realty Professionals
53	Rachel	Smith	Works Real Estate
54	Jassi	Akkal	Oregon First
55	Kevin	Caplener	Windermere Realty Trust
56	Mary Jo	Avery	Avery Bunick Luxury Properties
57	Ross	Seligman	Living Room Realty
58	Israel	Hill	John L. Scott NE Portland
59	Blake	Ellis	Windermere Realty Trust
60	James	DeMarco	Investors Trust Realty
61	Aaron	Pontius	Opt
62	Ryan	Dorsey	Jimmy Dorsey Real Estate, LLC
63	Nash	Barinaga	Soldera Properties, Inc
64	Jean	Minor	MORE Realty
65	Karena	Arianna-Zhian	Holt Homes Realty, LLC
66	Stephen	FitzMaurice	eXp Realty, LLC
67	Aubrey	Martin	Keller Williams Sunset Corridor
68	Gabrielle	Enfield	Living Room Realty
69	Corey	Rudolph	Cascade Hasson Sotheby's International Realty
70	Jack	Waddle	MORE Realty
71	Elizabeth	Ashenafe	RE/MAX Equity Group
72	Calle	Holmgren	Friday and Company
73	Jim	McCartan	Cascade Hasson Sotheby's International Realty
74	Donna	Ellison	Keller Williams Realty Portland Premiere
75	Rita	Wolff	Keller Williams Realty Portland Premiere
76	John	Taylor	The Broker Network, LLC
77	Brandon	King	Keller Williams PDX Central
78	Kevin	May	Coldwell Banker Bain
79	Brian	Tienken	eXp Realty, LLC
80	Emily	Hetrick	Keller Williams PDX Central
81	Julia	Monaghan	eXp Realty, LLC
82	Venkatesan	Muthu	Oregon First
83	Donna	Johnson	Cascade Hasson Sotheby's International Realty
84	Katelin	Wille	Keller Williams Realty Professionals

#	FIRST NAME	LAST NAME	OFFICE
85	Becca	Kolibaba	Berkshire Hathaway HomeServices NW Real Estate
86	Ariel	Sasser	Property Group NW
87	Kami	Price	eXp Realty, LLC
88	Kathleen	MacNaughton	Windermere Realty Trust
89	Molly	Clevenger	Cascade Hasson Sotheby's International Realty
90	Sharon	Bloudek	Living Room Realty
91	Jeanie	Williams	Berkshire Hathaway HomeServices NW Real Estate
92	Christopher	Kelly	Berkshire Hathaway HomeServices NW Real Estate
93	Noah	Kragerud	Keller Williams Sunset Corridor
94	Jeff	Capen	Keller Williams PDX Central
95	Macey	Laurick	Windermere Realty Trust
96	Blake	Byzewski	John L Scott Portland SW
97	Amanda	Rammer	RE/MAX Northwest
98	Stephanie	Peck	Keller Williams PDX Central
99	John	McKay	Premiere Property Group, LLC
100	David	Peck	MORE Realty

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TOP 300 STANDINGS

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#	FIRST NAME	LAST NAME	COMPANY
101	Darby	Britton	Works Real Estate
102	Suzann	Baricevic Murphy	Where, Inc.
103	Jessica	Corcoran	ELEETE Real Estate
104	Gary	Horton	RE/MAX Equity Group
105	Pam	Waldman	Keller Williams Realty Portland Premiere
106	Marcia	Kies	Cascade Hasson Sotheby's International Realty
107	Dirk	Knudsen	MORE Realty
108	Rick	Brainard	Premiere Property Group, LLC
109	Temara	Presley	John L. Scott NE Portland
110	Tyrone	Parmelee	eXp Realty, LLC
111	Craig	Olson	Urban Pacific Real Estate
112	Tracy	Peterson	Better Homes & Gardens Realty
113	Krystal	Rollins	Cascade Hasson Sotheby's International Realty
114	Patti	Gage	Berkshire Hathaway HomeServices NW Real Estate
115	Jennifer	Maben	Harcourts Real Estate Network Group
116	Javier	Alomia	Keller Williams PDX Central
117	Ronald	Milligan	RE/MAX Select
118	Dale	Chaney	John L. Scott Portland South
119	Nathan	Jones	Berkshire Hathaway HomeServices NW Real Estate
120	Laurie	Gilmer	Think Real Estate
121	Jeff	Walker	RE/MAX Equity Group
122	Breylan	Deal-Eriksen	Deal & Company Real Estate
123	Eric	Hagstette	Inhabit Real Estate
124	Ashley	Troy	MORE Realty
125	Michelle	McCabe	Windermere Realty Trust
126	Alexander	Phan	Keller Williams Realty Professionals
127	Monique	Farinha	Berkshire Hathaway HomeServices NW Real Estate
128	Jade	Fox	Think Real Estate
129	Jesus	Gomez	RE/MAX Equity Group
130	Cristen	Lincoln	Living Room Realty
131	Kayla	Keyser	Brantley Christianson Real Estate
132	Thomas	Cale	Cascade Hasson Sotheby's International Realty
133	Marcus	Koss	Peak Realty
134	Lara	James	Keller Williams Realty Portland Premiere

#	FIRST NAME	LAST NAME	COMPANY
135	Ron	Hale	eXp Realty LLC
136	Clifford	Waits	Holt Homes Realty, LLC
137	Cindy	Somsanith	Farrell Realty & Property Management, Inc
138	Patrick	Krause	Soldera Properties, Inc
139	Patrick	Miles	Windermere Realty Trust
140	Tamiko	Warren	eXp Realty, LLC
141	Gina	Hosford	Better Homes & Gardens Realty
142	Andrew	McKay	24/7 Properties
143	Ann	Cekoric	Keller Williams Realty Professionals
144	Greg	Messick	RealtyNET, LLC
145	Carey	Hughes	Keller Williams Realty Professionals
146	Betsy	Menefee	Windermere Realty Trust
147	Shawn	Meier	Cascadian South Corp.
148	Brian	Porter	JMA Properties LLC
149	Peter	Jameson	J Residential Properties
150	Tammy	Going	Windermere Realty Trust

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#	FIRST NAME	LAST NAME	COMPANY
151	Jimi	Hendrix	Neighbors Realty
152	Colton	Zakowski	Reger Homes, LLC
153	Jane	Boyd	Oregon First
154	Doug	Landers	John L. Scott NE Portland
155	Dill	Ward	Living Room Realty
156	Michael	Smira	John L. Scott NE Portland
157	Karoline	Ashley	RE/MAX Equity Group
158	P.C.	Henry	Coldwell Banker Bain
159	Christina	Saribay	NextHome Realty Connection
160	Marie	Boatsman	Berkshire Hathaway HomeServices NW Real Estate
161	Alexandria	Sand	Windermere Realty Trust
162	Kevin	Mapes	Keller Williams Sunset Corridor
163	Danell	Stevens	Premiere Property Group, LLC
164	Eduardo	Chanez	All Professionals Real Estate
165	Chelsea	Ausland	Metro West Realty
166	Ben	Droukas PC	Keller Williams PDX Central
167	Ron	Christian	LGI Homes
168	Clint	Currin	RE/MAX Equity Group
169	Adam	Buchanan	eXp Realty, LLC
170	Yascha	Noonberg	Living Room Realty
171	Evan	Nelson	eXp Realty, LLC
172	Sammi	Chen	MORE Realty
173	Robin	Cook	RE/MAX Equity Group
174	Deb	Kemp	The Agency, Inc
175	Jordan	Miller	John L. Scott Market Center
176	David	Caldwell	eXp Realty, LLC
177	Cody	Jurgens	Cascadian South Corp.
178	Amanda	Andruss	Renaissance Development Corp.
179	Tracy	Brophy	RE/MAX Equity Group
180	Chris	Eden	eXp Realty, LLC
181	Jennifer	Lundstrom	Stellar Realty Northwest
182	Bob	Sisul	Harcourts Real Estate Network Group
183	John	DeCosta	Keller Williams Realty Portland Premiere
184	Duston	Obermeyer	Cascade Hasson Sotheby's International Realty

#	FIRST NAME	LAST NAME	COMPANY
185	Jin	Zhao	Kelly Right Real Estate of Portland, LLC
186	Alexis	King	Windermere Realty Trust
187	Carrie	Richardson	Home Team Realty, LLC.
188	Brian	Getman	Where, Inc
189	Kenneth	Avery	eXp Realty, LLC
190	Craig	Reger	Reger Homes, LLC
191	Murooj	Alshawy	Keller Williams PDX Central
192	Jason	Preuit	Premiere Property Group, LLC
193	Pat	Griffith	John L. Scott
194	Vickie	Brooks	Premiere Property Group, LLC
195	Trevor	Berg	Keller Williams Premier Partners
196	Hannah	Novak	Keller Williams Sunset Corridor
197	Val	Thorpe	Cascade Hasson Sotheby's International Realty
198	Michele	Sciaraffo	The Broker Network, LLC
199	Lindsay	Taylor	Keller Williams Realty Portland Elite
200	Brigitte	Robinson	Urban Nest Realty

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– Debbie M.

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TOP 300 STANDINGS

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#	FIRST NAME	LAST NAME	COMPANY
201	Jim	Arnal	Living Room Realty
202	Emma	Frazier	Portland's Alternative Inc., Realtors
203	Sean	Brochin	Portlandia Properties, LLC
204	Linda	Skeele	Windermere Realty Trust
205	Traci	Juarez	NextHome Realty Connection
206	Parvaneh	Kalantari	Vitality Home Realty
207	Kristin	Gillis	Premiere Property Group, LLC
208	Li	Lanz	Li Lanz Properties, LLC
209	Kirby	Arkes	Sean Z Becker Real Estate
210	Bassel	Ayoub	World Wide Realty Inc
211	Chelsea	Wright	eXp Realty, LLC
212	Mary Kay	Wilson	Claremont Realty
213	Suzanne	Montgomery	Where, Inc
214	Lori	Wika	MORE Realty
215	Jake	Barakat	Premiere Property Group, LLC
216	Patrick	Fry	Pacific Pioneer Real Estate
217	Katie	Spurlock	Windermere Realty Trust
218	Andrea	Guest	Keller Williams Realty Professionals
219	Christine	Johnson	Century 21 Cascade
220	Douglas	Meyer	Windermere Realty Trust
221	April	Keesey	Windermere Realty Trust
222	Ed	Buchman	Cascade Hasson Sotheby's International Realty
223	Amanda	Haworth	Neighbors Realty
224	Brian	Bellairs	John L Scott Portland SW
225	Michele	Bell	Windermere Realty Trust
226	Tim	Walters	RE/MAX Equity Group
227	Tage	Packebush	Realty One Group Prestige
228	Ginger	Burke	Cascade Hasson Sotheby's International Realty
229	David	Abrams	Think Real Estate
230	Cynthia	Fneish	Networth Realty Of Portland
231	Gavynn	Wells	Orchard Brokerage, LLC
232	Jeff	Weithman	Where, Inc
233	Jennifer	Gurzi	Knipe Realty ERA Powered
234	Stacey	Pearo	Oregon First

#	FIRST NAME	LAST NAME	COMPANY
235	Genie	Shook	John L Scott Portland SW
236	Peggy	Hoag	Hoag Real Estate
237	Dustin	Trump	All County Real Estate
238	Shu	Merritt	MORE Realty
239	Eugene	Lew	RE/MAX Equity Group
240	Cris	Howard	Premiere Property Group, LLC
241	Michael	Miller	RE/MAX HomeSource
242	Jason	Mendell	eXp Realty, LLC
243	Martine	Tammik	Keller Williams Sunset Corridor
244	Stephanie	Fox	Neighbors Realty
245	Dorothea	Chakos	Berkshire Hathaway HomeServices NW Real Estate
246	Ginger	Bennett	RE/MAX Equity Group
247	Karen	Kelly	Dwell Realty
248	Aimee	Virnig	Windermere Realty Trust
249	Jesse	Richter	Knipe Realty ERA Powered
250	Bill	Grange	Windermere Realty Trust

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TOP 300 STANDINGS

Here are the top 300 for January-February 2023

#	FIRST NAME	LAST NAME	COMPANY
251	Sue	Coon	Windermere Realty Trust
252	Bill	Futrell	Windermere Realty Trust
253	Susan	Jurgensen	Welcome Home Realty
254	Kayla	McCormick	Cascade Hasson Sotheby's International Realty
255	Beth	Bonita-Ireland	Living Room Realty
256	Lisa	Hanna	Where, Inc
257	Andrew	Berlinberg	Keller Williams Realty Professionals
258	Patricia	Kirk	Keller Williams PDX Central
259	Eli	Cotham	ELEETE Real Estate
260	Helen	Hoyt	Portland Creative Realtors
261	Tristan	Vo	eXp Realty, LLC
262	Jay	Westfall	Premiere Property Group, LLC
263	Chelsea	Hemingway	Keller Williams Realty Portland Elite
264	Sarah	Hesselman	Premiere Property Group, LLC
265	Jesse	Dill	Premiere Property Group, LLC
266	Hope	Beraka	Think Real Estate
267	William	Grippio	Windermere Realty Trust
268	Denise	Wolfe	Urban Nest Realty
269	Scott	Kaul	eXp Realty LLC
270	Marika	Feibel	Inhabit Real Estate
271	Dar	Rodgers	Keller Williams Sunset Corridor
272	Tim	Hardy	Keller Williams Realty Professionals
273	John	Mahaffy	Georgetown Realty Inc.
274	Amy	McMahon	Windermere Realty Trust
275	Evan	King	Neighbors Realty
276	Liz	Holland	Cascadian South Corp.
277	Ronald	Hackenberg	John L. Scott/Woodstock
278	Jeff	Edmondson	24/7 Properties
279	Lisa	Johnson	Jones Group Realtors, LLC
280	Iraida	Hermann	Berkshire Hathaway HomeServices NW Real Estate
281	Sharon	Alexander	RE/MAX Advantage Group
282	Diana	Ferguson	Keller Williams Realty Portland Elite
283	Linda	Heinrichs	Keller Williams Realty Portland Premiere
284	Christopher	Correnti	Portland Digs

#	FIRST NAME	LAST NAME	COMPANY
285	Jennifer	Singer	Keller Williams Sunset Corridor
286	Richard	Canifax	Portland Digs
287	Michael	Ladich-Rogers	Sunline Realty Group
288	Dennis	Kelly	Windermere Realty Trust
289	Robert	Langley	Premiere Property Group, LLC
290	Marie	Teune	John L. Scott Sandy
291	Rick	Sadle	Keller Williams Realty Professionals
292	Steve	White	RE/MAX Equity Group
293	Brenda	Wiest	MORE Realty
294	Stacy	Hartzler	Keller Williams Realty Portland Premiere
295	Rebecca	Green	Cascade Hasson Sotheby's International Realty
296	Julie	Halter	Cascade Hasson Sotheby's International Realty
297	Chelsea	Miller	Metro Northwest Realty
298	Gayleen	Weiler	Berkshire Hathaway HomeServices NW Real Estate
299	Melissa	Gbofu	Weekley Homes LLC
300	Sunita	Thaker	Premiere Property Group, LLC

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